DELTA MOSQUITO & VECTOR CONTROL DISTRICT

Dr. Mustapha Debboun General Manager

Paul Harlien Operations Program Manager

Mary Ellen Gomez Administrative Assistant

Erick Arriaga Community Education & Outreach Coordinator 1737 West Houston Avenue, Visalia, California, 93291 Phone: (559) 732-8606 Toll Free: (877) 732-8606 Fax: (559) 732-7441

Rick Alvarez Vector Control Supervisor

> Bryan Ruiz Supervisor Assistant

> > Bryan Ferguson *Foreman*

Andrea Troupin Scientific Program Manager

DATE:	Friday, December 8, 2023
TO:	Board of Trustees, Delta Mosquito and Vector Control District (DMVCD)
FROM:	Dr. Mustapha Debboun, General Manager
SUBJECT:	Regular Meeting of the District's Board of Trustees
TIME:	Wednesday, December 13, 2023, at 4:30 p.m.
PLACE:	District Boardroom, 1737 West Houston Avenue, Visalia CA, 93291

AGENDA:

1. Roll Call

2. Employee of the Quarter

The General Manager and the members of the Board of Trustees will present the Employee of the Quarter Certificate to the Foreman, Bryan Ferguson.

3. Public Forum (Limited to three minutes per speaker)

- a) Members of the public may comment on any item not on the agenda that is within the jurisdiction of the Board of Trustees (Board). Under state law, matters presented during public comment <u>cannot be discussed or acted upon</u> by the Board in this meeting.
- b) For items on the agenda, the public is invited to make comments during the public comment period.
- c) Any person addressing the Board will be limited to a maximum of three (3) minutes. Public comments will be limited to a total of 15 minutes during the public comment period.
- d) If there are more than five (5) people wishing to comment, then time will be divided equally between all people wishing to speak, so that everyone has an opportunity to address the Board.
- e) Public comments may be submitted by email to comments@deltamvcd.org



ACTION 4. Consent Calendar

- f) November Minutes
- g) November Bills (Board Order #'s 17-20)
- h) December Payroll & Bills (Board Order #21)

ACTION 5. Disposition of Concrete Mixer and Old Surplus Vehicles

The General Manager will request approval from the Board of Trustees to sell or dispose of a concrete mixer that is no longer utilized and three older trucks in the Fleet that have exceeded their lifespan.

6. Manager's Report

The General Manager will report on items of Delta Mosquito and Vector Control District (DMVCD) operational interest.

ACTION 7. GPS Tracker and Dash-Camera Bids

The General Manager will request the Board of Trustees to approve the Verizon GPS Tracker and Dash-Camera bid.

ACTION 8. Solar and Backup Generator System Bids

The General Manager will request the Board of Trustees to approve the Sol-Tek PV System with Generac Standby Generator from Westech Systems, LLC bid.

ACTION 9. Holiday Gift

The General Manager will request the Board of Trustees to approve a Save Mart Holiday Grocery gift card in the amount of \$60.00 to each employee. The amount will be added to the employee's W-2.

ACTION 10. January Meeting

Due to the Holidays, the General Manager will request to cancel the regular Board of Trustees Meeting in January 2024.

11. Closed Session

§54956.9 of Division 3.6 of Title 1 of the Government Code

12. Board of Trustees Member Comments

The Board of Trustees members will have a chance to make any additional comments regarding items within the jurisdiction of the District.

13. Future Agenda Items

The Board of Trustees members will have a chance to add to the future agenda items if they choose to.

ACTION 14. Adjournment

Adjourn Meeting of the Board of Trustees to reconvene on Wednesday, February 14, 2024, at 4:30 p.m.in the Delta Mosquito and Vector Control District Boardroom, 1737 W. Houston Ave., Visalia, CA.

Note: Items designated for information are appropriate for Board action if the Board wishes to act.

1. Roll Call

2. Employee of the Quarter

3. Public Forum

4. Consent Calendar

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Minutes of the Board of Trustees – Wednesday, November 8, 2023, Start: 4:30 p.m.

1. Roll Call:

Present: Greg Gomez, President; Belen Gomez, Secretary, Rosemary Hellwig, Linda Guttierrez, Kevin Caskey and Larry Roberts.

Absent: Lori Berger

Staff: Dr. Mustapha Debboun, General Manager; Mary Ellen Gomez, Administrative Assistant

2. Delta Mosquito & Vector Control District Safety Award:

The General Manager and the members of the Board of Trustees recognized and presented Danny Cadena with the Delta Mosquito and Vector Control District (DMVCD) Safety Award.

3. Public Forum:

None.

4. Consent Calendar:

Following discussion, it was moved by Larry Roberts, seconded by Linda Guttierrez and the members of the Board of Trustees unanimously approved to accept the consent calendar as presented.

5. Manager's Report:

Dr. Debboun provided an update on DMVCD current field and laboratory operations. We conducted the final Ultra Low Volume (ULV) treatments in the high trap count and West Nile virus (WNV) positive mosquito areas and the last Drone operation of the mosquito season by the end of October. In addition, we also ended monitoring the In2Care



Mosquito Traps that we used to help in the augmentation of controlling the invasive Yellow Fever Mosquito, *Aedes aegypt*i in Visalia. All the District staff members and some of the Board of Trustees members celebrated the end of the mosquito season with a BBQ and the last group of the seasonal employees left the District on October 25, 2023. In addition, all the staff members who are certified attended the Annual California Department of Public Health Certification Training and Continuing Education Units for the Southern San Joaquin Regional Districts on October 26, 2023, at the International Agri-Center in Tulare County.

Routine mosquito surveillance ended in mid-October with 15,098 mosquitoes collected across 886 trap nights as of October 13, 2023. Arbovirus testing for WNV, St. Louis Encephalitis Virus (SLEV), and Wester Equine Encephalitis Virus (WEEV) continued in October. Laboratory staff tested 499 mosquito samples collected in October with 6 tested positive for WNV and 21 for SLEV. There were 9 technician and homeowner mosquitofish requests in October and 90 mosquitofish were distributed as of October 24, 2023.

In October, the DMVCD community education and outreach program participated and attended five community and education outreach events: two Visalia Farmers Markets, a Farmersville Fall Festival, a Visalia Senior Center Open House, and a College and Career Awareness Showcase at a local middle school in Visalia.

6. Holiday Policy Revision:

Following discussion, it was moved by Belen Gomez, seconded by Linda Guttierrez and the members of the Board of Trustees unanimously approved to accept the Holiday Policy Revisions.

7. Classification of Employment Policy Revision:

The General Manager presented an updated revision of the Classification of Employment Policy for the Board of Trustees to review and approve. Upon Discussion, it was moved by Rosemary Hellwig and seconded by Larry Roberts and the Board of Trustees unanimously approved the revised Sections 2102.2.1; 2102.2.3.3; 2102.2.3.6 and Section 2102.4.1.1 of the Classification of Employment Policy.

8. New Uniform Contract:

Following discussion, it was moved by Rosemary Hellwig, seconded by Belen Gomez and the members of the Board of Trustees unanimously approved the new Uniform Contract with UniFirst Uniform Services at Fresno, California.

9. Cooperative Agreement:

Following discussion, it was moved by Belen Gomez, seconded by Larry Roberts and the members of the Board of Trustees unanimously approved the annual Cooperative Agreement with the California Department of Public Health.

10. Board of Trustees Member Comments:

Greg Gomez, President of the DMVCD Board of Trustees mentioned he received a call from the Tulare County Grand Jury to meet with him on 20[,] November 2023 to discuss Delta Mosquito and Vector Control District operations. After a brief discussion amongst all the members of the Board of Trustees, Greg informed them that he will update the General Manager after the meeting.

11. Future Agenda Items:

The Board of Trustees requested to include a Closed Session Discussion on the December Agenda.

12. Adjournment:

It was moved by Larry Roberts and seconded by Kevin Caskey, and the Board of Trustees unanimously approved to adjourn the meeting of the DMVCD's Board of Trustees at 5:21 p.m.

Dr. Mustapha Debboun, Recording Secretary

CLAIM #	PAYEE	DESCRIPTION	Budget Line Item	AMOUNT
38435	ADAPCO	Larvoil BVA Larvicide	Chemical	70,823.46
38436	AMERICAN INC.	Semi Annual HVAC Service	Maintenance Contract	1,195.00
38437	CALIFORNIA SPECIAL DISTRICTS ASSOCIATION	2024 Membership Dues	Dues	8,600.00
38438	EMD NETWORKING	Re-cabling project	Building Improvements	11,881.84
38439	FRESNO OXYGEN	Dry Ice	Lab Supplies	232.94
38440	MISSION LINEN SUPPLY			564.80
		Uniforms 424.32	Uniforms	
		Janitorial 140.48	Janitorial	
38441	SO CAL EDISON	Utilities	Utilities	2,791.93
		TOTAL BILLS		\$96,089.97
		TOTAL BOARD ORDER #17		\$96,089.97

November 2023 Bills

CLAIM #	PAYEE	DESCRIPTION		Budget Line Item	AMOUNT
20442	ALEJANDRA GILL	Laboratory Tash II			1,819.90
	THEODORE MCGILL	Laboratory Tech II			1,819.90
	CARLOS RODRIGUEZ	Vector Control Tech II Vector Control Tech II			2,527.49
	DELTA VECTOR CONTROL DIST - EFTPS	Social Security/ Medicare/ Federal Income Tax			1,607.30
					1,607.30
	DELTA VECTOR CONTROL DIST - EFTPS DELTA VECTOR CONTROL DIST - EFTPS	State Income Tax CalPERS Retirement			
38447	DELTA VECTOR CONTROL DIST - EFTPS		DAV DOLL		1,122.75
		IOIAL	PAYROLL		\$8,391.96
38448	AUTOZONE				179.91
		Battery T6	148.46	Vehicle Supplies	
		Oxygen Sensor T36	31.45	Vehicle Supplies	
38449	DELTA MVCD REVOLVING				937.94
		Vector Borne Disease Account - Certification Exam Payment	897.10	Continuing Education	
		So Cal Gas	40.84	Utilities	
38450	EMD NETWORKING	Total Care Monthly Plan		Maintenance Contract	3,908.38
38451	ENTERPRISE FLEET MANAGEMENT	Vehicle Lease		Capital- Vehicles	1,909.68
38452	EXPERIENCE AVL	Recabling Project		Building Improvements	19,869.06
38453	GIOTTO'S ALARM TECH	(5) Gate Remotes		Building Maintenance	158.75
38454	LIFE TECHNOLOGIES CORPORATION				1,214.98
		Deep Well Plates, Water RNASE-Free	801.59	Lab Supplies	
		HLT 3453 Tubes	413.39	Lab Supplies	
38455	MARIO SANCHEZ	Reimbursement for ASE Certification		Continuing Education	87.00
38456	MISSION LINEN				517.77
		Uniforms	377.29	Uniforms	
		Janitorial	140.48	Janitorial	
38457	MUSTAPHA DEBBOUN	Uber Reimbursement - SOVE Charleston		Travel Expense	72.67
38458	PACIFIC WEST	Monthly Service Contract		Maintenance Contract	250.00
38459	TARGET SPECIALTY PRODUCTS				39,995.82
		(45) Cases of Sumilarv WSP	31,545.84	Chemical	
		(10) Bags of Altosid P35	8,449.98	Chemical	
38460	VALLEY PACIFIC	Fuel		Fuel	1,881.41
		тот	AL BILLS		\$70,983.37
		TOTAL BOARD O			\$79,375.33
					, .,.

CLAIM #	PAYEE	DESCRIPTION	Budget Line Item	AMOUNT
38461	CITY OF VISALIA	Utilities	Utilities	120.35
38462	EMD NETWORKING	LG Monitor and monitor arm - Dr. Debboun Work Station	Office Supplies	358.71
38463	SSJV REGIONAL CONTINUING EDUCATION FUND	Continuing Ed. Event Tulare Ag. Center 10-26-2023 (16 Attendees)	Continuing Education	720.00
		TOTAL BILLS		\$1,199.06
		TOTAL BOARD ORDER #19		\$1,199.06

CLAIM #	PAYEE	DESCRIPTION		Budget Line Item	AMOUNT
38464	ALEJANDRA GILL	Laboratory Tech II			1.819.89
	THEODORE MCGILL	Vector Control Tech II			1,795.90
	CARLOS RODRIGUEZ	Vector Control Tech II			2,015.66
	DELTA VECTOR CONTROL DIST - EFTPS	Social Security/ Medicare/ Federal Income Tax			1,672.82
	DELTA VECTOR CONTROL DIST - EFTPS	State Income Tax			209.82
	DELTA VECTOR CONTROL DIST - EFTPS	CalPERS Retirement			1,160.58
		TOTAL PAYROLL			\$8,674.67
38470	AVILA FENCE INC.				17.000.00
		Wrought Iron Fence	12,500,00	Building Improvements	,
		Rolling Gate		Building Improvements	
38471	CAL WATER	Utilities		Utilities	122.11
	EMD NETWORKING				4.832.27
		Total Care - December	3.225.38	Maintenance Contract	.,
		New HP Chromebook - Larry Roberts, Trustee	541.42	Office Supplies	
		New PC - Dr. Debboun, General Manager		Office Supplies	
38473	GIANT CHEVROLET	TPMS Sensor (T9)		Vehicle Supplies	33.29
38474	KIMBALL MIDWEST	Nut and Bolt Bundle		Shop Supplies	1,444.52
38475	LINXUP	GPS		GPS	55.03
38476	SO CAL GAS	Utilities		Utilities	146.61
38477	VALLEY PACIFIC	Fuel		Fuel	221.49
38478	VERIZON WIRELESS	Cellphones		Telephone/Cellphones	1,055.99
38479	WEST COAST BIOTECH	Waste Disposal		Lab Supplies	165.00
		TOTAL BILLS			\$25,076.31
		TOTAL BOARD ORDER #20			\$33,750.98

Board Order No.20 CONSENT CALENDAR EXHIBIT V

VOUCHER	PAYEE	DESCRIPTION		Budget Line Item	AMOUNT
	MUSTAPHA DEBBOUN	GENERAL MANAGER		Budger Line item	10,572.43
	RICK ALVAREZ	VECTOR CONTROL SUPERVISOR			6,537.54
	ERICK ARRIAGA	COMMUNITY EDUCATION & OUTREACH COORDINATOR			5,160.81
	BRYAN FERGUSON	FOREMAN			6,455.08
	MARY ELLEN GOMEZ	ADMINISTRATIVE ASSISTANT			5,686.42
					, · · · · · · · · · · · · · · · · · · ·
	PAUL HARLIEN	OPERATIONS PROGRAM MANAGER			6,303.94
					6,188.43
38487					4,071.38
		BIOLOGIST			6,027.88
38489		BIOLOGIST			4,926.29
	BRYAN RUIZ				6,037.00
	MARIO SANCHEZ				5,002.63
38492	ANDREA TROUPIN	SCIENTIFIC PROGRAM MANAGER			6,239.93
		Sub-Total Full-Time			\$79,209.76
38493	VSP	Vision Plan Premium		1	458.11
38494	DELTA DENTAL PLAN	Dental Plan Premium			1,285.58
38495	LINCOLN FINANCIAL GROUP	Life/STD & LTD Insurance			1,169.77
38496	DELTA VECTOR CONTROL DIST - EFTPS	CalPERS Health Insurance Premium			23,015.72
38497	DELTA VECTOR CONTROL DIST - EFTPS	Social Security/ Medicare/ Federal Income Tax		Employee 71% - District 29%	31,065.80
38498	DELTA VECTOR CONTROL DIST - EFTPS	State Income Tax		Employee 100%	5,599.20
38499	DELTA VECTOR CONTROL DIST - EFTPS	CalPERS Retirement		Employee 40% - District 60%	31,448.50
38500	DELTA VECT CONT DIST	Flex Benefit Plan		Employee 100%	1,083.29
38501	MISSION SQUARE	Deferred Retirement Trust		Employee 77% - District 23%	1,023.95
		Sub-Total for Full-Time Payroll, Taxes & Benefits			\$175,359.68
38502	ALEJANDRA GILL	Laboratory Tech II			1,819.90
38503	THEODORE MCGILL	Vector Control Tech II			1,795.90
38504	CARLOS RODRIGUEZ	Vector Control Tech II			2,015.67
38505	DELTA VECTOR CONTROL DIST - EFTPS	Social Security/ Medicare/ Federal Income Tax			1,672.88
	DELTA VECTOR CONTROL DIST - EFTPS	State Income Tax			209.82
	DELTA VECTOR CONTROL DIST - EFTPS	CalPERS Retirement			1,160.58
		Sub-Total for Seasonal Payroll, Taxes & Benefit	S		8,674.75
		Total Full-Time and Seasonal Payroll			184,034.43
					101,001.10
				1	
38508	ADVANCED AUTOMOTIVE & SMOG	AnnualSmog of T5,T6, T7, T32, T33, T35, T36, T38, T39, T100		Vehicle Supplies & Maint	300.00
	CLARKE	(30) BG Sentinel Popup Buck Replace		Lab Supplies- Assessment	2,236.18
	COST CARPET	New Vinyl Composite Tile and New Carpet (Main Office)		Building Improvements	13,971.00
	EPPENDORF	10.0ml & .5ml combitips		Lab - Assessment	412.30
	FED EX	Shipping Charge - Thorgren Order		Lab - Assessment	20.13
38513	FRESNO OXYGEN	Dry Ice		Lab Supplies	60.08
38513	HARBOR FREIGHT				249.11
50514		Scissors, extension cord, power strip, socket set, 6" magnetic holder, folding stool, tweezer	214.00	Lab Supplies - Assessment	249.11
			1	Safety Supplies	
20545		O'keefe working hands, long gloves, work glove GPS	34.13	GPS	859.5
	PACIFIC WEST	Monthly Contract		Maintenance Contract	250.0
	SMART & FINAL	Cleaning Products, Antibacterial Soap, Seat Covers, Trashbags, Toilet Paper & Paper Towels		Janitorial	199.7
38518	SO CAL EDISON	Utilities		Utilities	2,305.4
38519	STAR MILLING	Aquaxcell 5014 Meal & 5014 Starter		Fish Supplies	267.7

38520	ULINE	Tote Box, push handle shelf, shelf support, post cap, 34" post, caster wheel set		Lab Assessment	521.6
38521	US BANK				22,531.4
		Amazon - Credit DMVCD Card (returned items)	-215.75	Misc. Expense	
		Gaylord National - Credit Dr. Debboun Card ESA Maryland	-270.22	Travel Expense	
		ESA - Credit Dr. Debboun Card ESA Maryland	-160.00	Continuing Education	
		Amazon - Lug crimping tool for heavy duty wire lugs	26.44	Vehicle Supplies	
		MVCAC - Conference Payment	1500.00	Continuing Education	
		Grainger - Mist Sprayer		Sprayer Supplies	
		UC Irvine - BSL 3 Training Program	1950.00	Continuing Education	
		FilterBuy - Lab AC Filters		Building Maintenance	
		Portola Hotel & Spa - MVCAC Conference Hotel Stay Paul Harlien & Bryan Ruiz		Travel Expense	
		Portola Hotel & Spa - MVCAC Conference Hotel Stay Dr. Debboun		Travel Expense	
		Portola Hotel & Spa - MVCAC Conference Hotel Stay Mark Nakata & Juan Pablo		Travel Expense	
		Amazon - (2) 46 pc sanding discs for die grinder		Vehicle Supplies	
		GoogleSuites		Subscriptions	
		SIPTrunk - Efax		Telephone/Cellphones	
		Ebay - (3) parking brake handles		Vehicle Supplies	
		Amazon - (5) parking brake cables		Vehicle Supplies	1
		Amazon - wire mesh, stockinette, alligator clip		Lab - Assessment	
		Lowe's - TRK Led lights, wall pak com LED		Building Maintenance	
		Amazon - (4) Westlake Radial Tires T3		Vehicle Supplies	
		AgSpray - Shurflo Upper Housing		Vehicle Supplies	
		Home Depot - (3) fixture sockets, 4 pk LED Lights, 1/2" zinc plated nipples, 12pk locknuts		Building Maintenance	
		WalMart - (16) hand soaps, (3) Off Spray, Glade oil refills		Janitorial	
		Amazon - Red & Black heat shrink tubing		Lab - Assessment	
		Kysan Electronics - (100) motors		Lab - Assessment	
		Webstaurant - (24) 2qt containers, (24) 2qt lids		Lab - Assessment	
		Amazon - Stainless steel woven metal mesh screen & Baker's Ammonia		Lab - Assessment	
		Amazon - wine and beer making lactic acid (traps)		Lab - Assessment	
		Home Depot - (38) 12v 22AH batteries, (2) 6v 12AH batteries		Lab - Assessment	
		Zira - timekeeping system		Subscriptions	
		Chewy.Com - (3) 300Watt heaters		Fish Supplies	
		Thorgren - (50) 3" fans		Lab - Assessment	
		HomeDepot - 3/8" brass flare cap	4.31	Building Maintenance	
		HomeDepot - Natural Gas Tankless Water Heater	796.13	Building Maintenance/Improveme	nts
		Pentair Aquatics - air diffuser,60"handle,(5)shrimp nets,(5)6x8 nets,tropical flakes,monorail net	351.87	Fish Supplies	
		UC Irvine - BSL 3 Training Program Part 2	2394.00	Continuing Education	
		Lowe's - microfiber towels, totes, Dawn Soap	58.44	Janitorial	
		Autel - Maxi System Update	695.00	Subscriptions	
		Lowe's - Powerstrip	36.33	Building Maintenance	
		Costco - Birthday Treats		Misc. Expense	
		Costo - Toilet Paper and paper plates	60.44	Janitorial	
		DreamHost	22.99	Subscriptions	
		Smart & Final - sucralose, stirrers, foam cups	58.25	Misc. Expense	
		Costco - (6) Folger Coffees	71.94	Misc. Expense	
		Apple.Com- Additional phone storage(Erick Arriaga)		Subscriptions	
		Ayres Hotel & Suites - Andrea Troupin Hotel BSL Training		Travel Expense	
	1	UC Irvine - Parking Fee Andrea Troupin BSL 3 Training(4)visits/days		Travel Expense	
		Chevron - Fuel Andrea Troupin BSL 3 Training	72.30		
		Printed Solid - nozzle brass and obsidian		Lab - Assessment	
		Lowe's - dustpan		Janitorial	

		Lowe's - orange & black spray paint, nylon clamps, 3x10 ABS, sand paper	199.91	Lab - Assessment	
		HomeDepot- (6) binders, (2) 2gal buckets, silicone spray, floor brush, shopvac hose & filters	287.26	Lab - Assessment	
		HomeDepot - (2) broom handles, (12) bags of salt	115.04	Lab - Assessment	
		HomeDepot - drill bits	32.39	Lab - Assessment	
		Overture - (10) PetG Filament	149.90	Lab - Assessment	
		Pentair Aquatics -	182.82	Fish Supplies	
		Pita Kabob- Lunch with Greg	44.79	Travel Expense	
		GR Smith Concrete - Sidewalk at Lab	4850.00	Building Improvements	
		Staples - (5) black ink toners	542.45	Office Supplies	
		Mimi's Café - MaryEllen and Rebecca (Lunch after CALPERS Training)	54.86	Travel Expense	
		Comcast - Internet	342.36	Telephone/Cellphones	
		USPS - 1st Class Mailpiece to IRS & (2) rolls of forever stamps	135.03	Office Supplies	
38522	VALLEY PACIFIC	Fuel		Fuel	439.82
		Total Bills			\$44,624.08
		Total Board Order #21			\$ 228,658.51

5. Disposition of Concrete Mixer and Old Surplus Vehicles

6. Manager's Report

DELTA MOSQUITO & VECTOR CONTROL DISTRICT

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REPORT OF THE MANAGER NOVEMBER 2023

I. <u>Water and Weather</u>

The Delta Mosquito and Vector Control District (DMVCD) Weather Station reported an average elevated temperature of 70.6°F with an average low of 43.2°F and 0.32 inches of rainfall as of November 30, 2023. The National Oceanic and Atmospheric Administration 1991-2020 seasonal averages for high and low temperatures in November were 64.4°F and 43.3°F respectively, with average rainfall of 0.99 inches.

Water storage at Pine Flat Reservoir decreased to 573,162 acres (about the area of Yosemite National Park)-feet as of December 1, 2023. Pine Flat Reservoir's water inflow rate is 477 cubic feet (about half the volume of a large U-Haul truck) per second (CFS) while its release decreased to 358 CFS. The Lake Kaweah Reservoir storage increased to 23,760 acres (about the area of Manhattan)-feet. Lake Kaweah's inflow also increased to 535 CFS and its release increased to 552 CFS as of December 2, 2023.

II. <u>Narrative</u>

Field operations received 9 mosquito service requests in November. The service request inspection consisted of a Vector Control Technician inspecting the reported property for any standing water that mosquito larvae could breed in. During this time, the technician used an integrated vector management strategy to reduce any mosquito-breeding found. In addition, technicians used this opportunity to educate residents on mosquito-breeding prevention and how to protect themselves from mosquito bites and mosquito-borne diseases.

Operations

The vehicle and equipment shop staff worked hard to complete all the smog repairs for the vehicles that needed to have an annual smog inspection for the year 2022-2023 cycle.



We have had the re-cabling project from EMD on-going all of November and will be done by the end of December. We have finished receiving all the bids for the GPS Cameras and Solar System and will be presenting them to the Board of Trustees (BOT) during the BOT December Meeting. After the Boards of Trustees approval decision of the Solar System bid, we will apply for the Energy Conservation Assistance Act Low-Interest Loan Program of 1% interest.

A newly enforced front fence and a new gate with a rod iron fence were installed in late November and completed on December 8, 2023 (Figure 1). We will also be replacing the front landscaping and adding some concrete to park the trailers on it.



Figure 1a. View of old fence and shrubs.



Figure 1b. View of the new fence



Figure 2a. View of the old rolling gate.



Figure 2b. View of the new rod-iron rolling gate.

Dr. Debboun and the Operations Program Manager, Paul Harlien met with Senator Melissa Hurtado for the open house of her new Tulare office in Tulare City on Thursday, November 30, 2023. We showed the Senator some of the outreach materials we usually present to the public and the community education and outreach van.

In November, the DMVCD participated and attended 4 community and education outreach events: 2 presentations at Dinuba High School, 1 at Mt Whitney High School

and a tour for the same group of students. We took part in the first of 8 science, technology, engineering, and math (STEM) events with 8 Visalia Elementary schools on Tuesday, 28 November. The district's Website transparency page was updated to show all current financial documents and Board of Trustees' information.

Our Foreman, Brian Ferguson was selected as the DMVCD Employee of the Quarter.

Routine mosquito surveillance stopped for November but started back up on December 1, 2023, due to the lack of freezing weather, and laboratory staff finding larvae at the Rock Plant in Woodlake. Mosquito traps were set pre-treatment and will be set once a week after treatment to check abundance. Traps will also be set throughout the District once a week in Goshen, Traver, Delft Colony, Dinuba, Orosi, Seville, Woodlake, Ivanhoe, Exeter, Farmersville and Visalia. As the weather changes or mosquito abundance changes, we will move traps to different areas. Laboratory staff found a mosquito species called *Culex restuans* at the Rock Plant (formerly Santa Fe Aggregates) in Woodlake. This mosquito species has not previously been found in our District. Conditions at the rock plant are currently what this mosquito species prefers, and we happened to set a trap there to catch mosquitoes for a school tour and this species was found accidentally.

Mosquito abundance for 2023 was 313,502 mosquitoes collected across 9,330 trap nights for an average of 33.6 mosquitoes per trap night for the mosquito season. The top three mosquito species caught in 2023 were *Culex quinquefasciatus* at 61.8% of total abundance, *Cx. tarsalis* at 19.3% and *Aedes aegypti* at 15.6%. In 2022, 232,127 mosquitoes were caught over 9,293 trap nights for an average of 25.0 mosquitoes per trap night. The top three mosquito species caught in 2022 were *Culex quinquefasciatus* at 77.8% of total abundance, *Aedes aegypti* at 16.3%, and *Cx. tarsalis* at 3.6%.

For 2023, a total of 473 mosquito samples tested positive for West Nile virus (WNV), 172 for St. Louis encephalitis virus (SLEV), and 47 for both WNV and SLEV out of 7,028 mosquito samples tested. For 2022, 977 mosquito samples tested positive for WNV, 6 for SLEV, and 3 for both WNV and SLEV out of 4,753 tested.

There was 1 technician request for mosquitofish in November, we distributed 200 fish and there were 0 homeowner requests. In November 2022, there was 1 homeowner mosquitofish request, and they distributed 48 mosquitofish. Approximately 3,105 mosquitofish fry were produced in November 2023, while in November of last year, approximately 3,025 fry were produced.

No mosquito larvae samples were brought to the laboratory for species identification in November 2023. Similarly, no larval samples were collected in November 2022.

There was no arbovirus testing for West Nile virus (WNV), St. Louis Encephalitis virus (SLEV), and Western equine encephalitis virus (WEEV) in November.

Laboratory staff went tick flagging at the rock plant, which is private land, and found 33 *Dermacentor occidentalis* ticks. They are also known as the Pacific Coast tick and can

spread Rocky Mountain spotted fever, Pacific Coast tick fever, tularemia, and tick-bite paralysis. These ticks will be sent into the California Department of Public Health for rickettsial testing.

Routine laboratory maintenance continued during November. Monthly safety checks for fire extinguishers and emergency lights were performed as well as weekly safety showers and eyewash inspections.

The laboratory staff tested zero mosquito samples from Tulare Mosquito Abatement District (MAD) and zero samples collected from Tulare by Vector Disease Control International in November. The laboratory Scientific Program Manager will contact Tulare MAD and Kings MAD to find out if they are interested in testing their samples at our laboratory during the 2024 mosquito season.

We hosted the California Department of Public Health (CDPH) Vector Control Technician Exam 89 for the South San Joaquin Valley Region (SSJVR) at DMVCD on November 16, 2023. The exam was taken by 45 technicians from 8 Districts, i.e., Consolidated, Delta, Fresno, Kern, Kings, Madera, South Fork, and Tulare across the SSJVR.

		-	-			
2 0 23	Mos quitofish	Inspection	Mos q uito	Source	Other	Total
J anuary	0	0	5	0	0	5
February	1	0	4	0	0	5
March	3	0	7	0	1	11
April	12	0	83	0	0	95
Мау	25	0	122	0	0	1 47
June	9	0	147	0	0	1 56
J uly	10	0	130	0	0	1 40
August	8	0	134	0	0	1 4 2
September	8	0	205	0	0	208
October	3	0	91	0	0	94
November	0	0	9	0	0	9
Total	79	0	946	0	1	1 ,0 12

There were 9 service requests in November.

2023 Service Request Summary

III. Vector and Disease Surveillance

Delta MVCD Summaries

Humans: No new human cases reported to DMVCD in November. So far this year, there have been 3 confirmed human cases of WNV and SLEV co-infection, 1 probable WNV and SLEV co-infection, 1 confirmed WNV case, and 6 probable WNV cases.

Birds: No dead birds were tested in November; however, we did receive a dead bird from a resident which will be tested this winter. So far this season, 12 dead birds have been tested with 5 positives for WNV in 2023.

Mosquitoes: No samples were tested in November. There are some mosquito pools waiting to be tested over the winter. So far this year, 7,028 mosquito samples have been tested with 473 samples positive for WNV, 172 positives for SLEV, and 47 positives for both WNV and SLEV.

State Surveillance:

Humans: As of November 30, 2023, 343 human cases of WNV from 33 counties and 12 cases of SLEV from 6 counties have been reported so far in 2023. Additionally, there have been 22 asymptomatic WNV blood donors.

Birds: On December 1, 2023, 849 dead birds from 31 counties tested positive. So far, 1,953 dead birds have been tested in 2023.

Mosquitoes: As of November 30, 2023, 4,512 mosquito samples from 31 counties have tested positive for WNV. Also, 728 samples from 15 counties have tested positive for SLEV. So far, 52,375 mosquito samples have been tested for WNV and 47,205 samples for SLEV in 2023.

V1. Expenditures & Revenues – 2023/24

Total Budget \$5,068,115,26

EXPENDITURES – July 1, 2023, to November 30, 2023

Salaries	\$1,373,784.65
Services & Supplies	\$857,420.63
Tax Admin Fee	\$0.00
Capital	\$23,512.19
Long-Term Debt	\$58,914.03
TOTAL EXPENDITURES	\$2,313 ,6 31 .50

REVENUE RECEIVED - July 1, 2023– November 30, 2023

July	\$75.00
August	\$39,702.16

September	\$31,916.62
October	\$7,591.00
November	Unavailable
TOTAL REVENUE TO DATE	\$79,284.78

IV. <u>Timesheet Summary</u>

Month	A vaila ble Work Hrs	Sick Hrs Used	Total Hrs Avail. For Work	Pct. Of Hrs Avail for Work
July	6,048	12 9	5,9 1 9	97.86
August	6,440	32 0.4	6, 11 9.60	95.0 2
September	5,376	150.5	5,225.50	97.2
October	4,400	265.75	4,134.25	93.9
November	2,992	178	2814	94.0

The District has a vacation policy that requires 24-hour notice to ensure the operational integrity of the workforce. Sick leave for doctor, dentist and/ or family medical necessity also requires advance notice-in so much as it is possible. Illness is unplanned and therefore unscheduled. Attendance records for the current year are shown in the table. * November expenditures and revenue are not available as of 12/8/2023

7. GPS Tracker and Dash-Camera Bids

GPS TRACKER AND DASH-CAMERA BIDS:

Linxup, our current provider, bids as follows:

For GPS - \$19.99 per month per unit at 40 units equals \$799.60 per month and \$9,595.20 per year.

For Cameras - \$25.00 per month per unit at 40 units equals \$1,000.00 per month and \$12,000.00 per year.

The total for both is \$ 1,799.60 per month or \$ 21,595.20 per year.

Samsara Inc, bids as follows:

For GPS - \$22.88 per month. They would charge us for 30 units, providing 10 units free for the first year, giving us a monthly cost of \$686.40 per month and \$8,236.80 per year, for the first year.

For Cameras - \$ 31.20 per month for 40 units equals \$1,248.00 per month and \$14,976 per year.

The total for both is \$ 1,934.40 per month or \$23,212.80 for the first year.

Verizon bids as follows:

For GPS - \$15.95 per month per unit at 40 units equals \$638.00 per month and \$7,656.00 per year.

For Cameras - \$24.45 per month for 40 units equals \$978.00 per month and \$11,736.00 per year.

The total for both is \$1616.00 per month or \$19,392.00 per year.

linxup

Customer ID Number: Invoice Date: Invoice #: Terms:

Invoice

Delta Vector Control District 1737 W HOUSTON AVE VISALIA CA 93291-2649 United States **Bill To**

Customer Name:

Net Due:

Delta Vector Control District Due Upon Reciept INV0000078073 12/17/2023 C10035412

Click Here to view our W-9

\$1,799.60

Due Date: 12/17/2023

Status: Open

	Bank Routing/Transit Number: 211170101 Account Number: 23136409 Account Name: Linxup Water	Paying by ACH
Invoice Summary	Address: Webster Bank 145 Bank Street Waterbury, Connecticut 06702	Paying by Wire
	Please make check payable to: Linxup P.O. Box 844739 Boston, MA 02284-4739	Paying by Check

Paying by ACH

Payment Options

Year Total: \$21,595.20

\$1,799.60			\$44.99				Total Hardware and Service Fees
\$799.60 \$1,000.00			\$19.99 \$25.00		Monthly Monthly	40 40	Monthly GPS Tracking Service for Vehicles Monthly Camera Service for Vehicles
Total Due	Shipping	Taxes	Service Fees	Hardware Fees	Billing Frequency	QTY	Product Description
				Invoice Summary	ln/		

Tel: (877) 732-4980 Mail: accountsreceivable@linxup.com Web: http://www.linxup.com



Connect Budgetary Quote

Please review your custom Pricing Proposal below. For Questions, please inquire with your sales contact.

Company Information Company Name: Delta Mosquito & Vector Control District Address: 1737 W Houston Ave City, State, Zip Code: Visalia, CA 93291 Attn: Paul Harlien Christian Tripp 619-241-5583 christian.tripp@verizonconnect.com

Today's Date:October 24, 2023Pricing Valid Thru:November 28, 2023

Proposal Option - Purchase - GSA

Contract Term:

12 Months

	Hardware Item Description	Quantity	Un	it Price	Total
Reveal Vehicle Unit		40	\$	43.39	\$ 1735.60

Service Item Description	Quantity	Uni	it Price	Total
Reveal Monthly Service Fees	40	\$	15.95	\$ 638.00
Reveal forward Camera Fees	40	\$	19.95	\$ 798.00
Reveal DriverFacing Camera Fees	40	\$	4.50	\$ 180.00
Reveal ADAS Service	40	\$	1.00	\$ 40.00
Reveal DMS Service	40	\$	1.00	\$ 40.00
128 GB Micro SD Card	40	\$	0.99	\$ 39.60
Additonal Item Description	Quantity	Uni	it Price	Total

Total One Time Purchase of Installations	\$ 0.00
Total Monthly Recurring Costs (Service Items)	\$ 1735.60
Total Annual Service Costs	\$ 20827.44



QUOTE #Q-1062831

Issued 11-15-2023

Expires 11-22-2023

Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com

Prepared For: Delta Mosquito Inc 1737 W Houston Ave Visalia, California 93291

Prepared By: Christian Cortes christian.cortes@samsara.com

Quote Summary		Subtotal
Hardware and Accessories		\$0.00
Licenses License Term – 36 Months		
	Shipping and Handling	\$120.00
	Upfront Hardware Sales Tax	\$0.00
	Annual License Sales Tax	\$1,973.09
	First Year Payment	\$25,305.89
	Payments Beginning Year Two	\$25,185.89



Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com

SHIP TO Paul Harlien 1737 W Houston Ave Visalia, California, 93291-2649 United States

Hardware and Accessories	Quantity	Net Unit Price	Total Price
Dual-facing dash-camera, series 3. HW-CM32	40	\$0.00	\$0.00
Vehicle IoT Gateway, model VG54 HW-VG54-NA	40	\$0.00	\$0.00
Enhanced VG Series OBDII J1962 L-mount cable CBL-VG-COBDII-Y1	40	\$0.00	\$0.00
		Hardware Due	\$0.00

Licenses	Quantity	Annual Unit Price	Total Annual Price
License for Dual-Facing Camera LIC-CM2-ENT	40	\$374.40	\$14,976.00
License for Vehicle Gateways LIC-VG-ENT	30	\$274.56	\$8,236.80
		Annual License Due	\$23,212.80



Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com

Thank you for considering Samsara

The Samsara platform provides real-time visibility, AI safety programs, and powerful analytics that enable customers to increase the safety, sustainability, and efficiency of their operations. A solution for your business is proposed below.

What is included?

Samsara's connected operations solution may include cellular gateways and/or other hardware devices, hardware accessories, and a per-device license. Licenses provide all applicable ongoing elements of the service, including:

- Real-time sensor data
- Cellular data connectivity for cellular gateways
- Access to the Samsara Hosted Software dashboard and mobile Apps
- Over-the-air software updates and Firmware upgrades
- API access for integration with 3rd party systems as they relate to your licenses
- Support and maintenance for Samsara Products
- Access to training resources

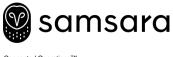
Wifi Data Usage

The Enterprise Vehicle Gateway License (LIC-VG-ENT) includes up to 500MB per month of WiFi data. No other Vehicle Gateway license includes WiFi data, unless identified otherwise in this Order Form together with the magnitude of data included. Connectivity between the Vehicle Gateway and Samsara Software does not count towards the monthly WiFi data provision. Samsara reserves the right to limit access to personal entertainment streaming services. Data usage above the monthly threshold may result in the reduction of connection speeds, the restriction of connectivity, the interruption of connectivity, or some combination thereof. Restriction or interruption of connectivity will not impact the function of HOS Logs and the Samsara Software. Customer may track data usage from the Gateways page within the Settings section of the Samsara Hosted Software dashboard.

With your camera license, you will have access to the entire suite of Samsara's camera and safety features. If you want access to Samsara's full set of fleet features-- including but not limited to WiFi hotspotting, routing, HOS, messaging, fuel, and fleet maintenance--you will need a license for the fleet product. Samsara reserves the right to audit usage of features unrelated to the camera and safety solution as well as to remove them from the Samsara Dashboard.



Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com



Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com

Payment Terms

This order form includes a license fee for the Samsara Software associated with the Hardware to be paid annually beginning on the License Start Date and, if applicable, a one-time Hardware cost to be paid upfront as of the license start date. The annual fees are payable by recurring wire transfer. All transfers made by credit card are subject to a 3% processing fee. Late payments are subject to a 1.5% per month late fee. If license payments are delinquent by 60 days, Samsara may suspend the Service until late payments are remitted.

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date"). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function.

Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

Support and Warranty

Samsara stands behind its Products. Hardware Products that require a valid license to function come with a warranty that lasts as long as you maintain a valid license for such Hardware. All other Hardware Products, such as accessories, come with a one-year warranty, unless otherwise specified on the relevant Samsara data sheet. During the warranty period, Hardware exhibiting material defects will be replaced pursuant to our Hardware Warranty & RMA policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara's terms of service found at <u>https://www.samsara.com/terms-of-service</u>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to this Order Form, in which case such separate terms of service agreement shall govern (the 'Terms of Service'). You agree to be bound by the Terms of Service, and any capitalized terms not



Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com

defined herein shall have the meaning set forth in the Terms of Service. You further agree that any other Order Forms you enter into for the purchase of Products shall also be governed by the Terms of Service unless otherwise set forth in the applicable Order Form. For clarity, unless otherwise agreed by the Parties or approved by Samsara, the pricing and payment terms under this Order Form shall not apply to any such other Order Forms.



Samsara Inc 1 De Haro Street San Francisco, CA 94107 www.samsara.com

Notification of Confidentiality

You agree that the pricing and payment terms specified in this Order Form shall (i) be held in strict confidence; (ii) not be disclosed to any Samsara competitor or other entity, except as preapproved in writing by Samsara; and (iii) not be used except to evaluate the suitability of the Samsara Products for your business. You will immediately notify Samsara in the event of any unauthorized use or disclosure under these terms. Violation of these obligations will cause irreparable harm to Samsara for which Samsara may obtain compensatory and timely injunctive relief from a court, as well as any other remedies that may be available, including recovery of all reasonable attorney's fees and costs incurred in seeking such remedies. Your obligations specified herein shall last until the pricing and payment terms herein are, through no fault or action by you, public. This Order Form is a legally binding agreement between you ("Customer") and Samsara Inc. ("Samsara"). IN WITNESS WHEREOF, Customer has caused this Order Form to be executed by its duly authorized representative.

I confirm acceptance of this Order Form on behalf of the Customer identified herein and represent and warrant that I have full and complete authority to bind the Customer to this Order Form, including all terms and conditions herein." "Please confirm acceptance of this Order Form by signing below:

Signature

Print Name:

Date:

8. Solar and Backup Generator System Bids

Solar Proposals

Ecoforce solutions

Solar system size (180) Panels Canadian solar CS6W-540MB-AG (1000V) and 2 Inverters SolarEdge SE40K.

We did not receive a bid for the Standby Generator so the Cost for just the solar is \$408,480 with a Direct pay, Investment Tax Credit (ITC)-30% of \$122,544.

Net Solar PV System Cost \$285,936.

Sol-Tek Solar

Solar system size (253) panela Solar4America S4A410-108MH10BB and (2) Inverters: SolarEdge SE50KUS

Solar system cost is \$408,127 with a Direct pay, Investment Tax Credit (ITC)-30% of \$163,251

Net Solar PV System Cost of \$244,876 and with a 60K Standby Generator Cost Of \$25,897.70 together is \$270,773.70.

Altsys Solar inc.

Solar system size (155) panels Hanwha Q-Cells DUOXL-G10.3/BFG 480 and Microinverters-grid-tie: (155) Enphase Energy IQ8H-3P-72-E-US

Solar system cost is \$259,217.92 with a Direct pay, Investment Tax Credit (ITC)-30% \$77,765.38.

Net Solar PV System Cost \$181,452.54 and with 30k Standby Generator cost of \$22,130.25 together is \$203,582.79.



Altsys Solar, Inc 1434 E. Tulare Avenue Tulare, CA 93274 (559) 688-2544

Estimate

Date	Estimate #
11/27/2023	391

Name / Address

Delta Mosquito & Vector Control District 1737 W Houston Ave, Visalia, CA 93291

Item	Description	Qty	Rate	Total
	Installation of 20/17 KW 3Ø (3 Phase) Air Cooled Standby Generator			
Parts	7077 - 20/17 KW 3Ø (3 Phase) Air Cooled Standby Generator, Aluminum Enclosure	1	6,250.00	6,250.00T
Parts	Transfer Switch: Transfer Switch - RTS Transfer Switch: Switch Type - Service Rated (W) Amp Rating - 200 amp; Voltage 120/208 3/0 Phase Enclosure Type - NEMA 3R Enclosure	1	2,400.00	2,400.00T
Travel & Labor	Travel & Labor: Gas Line, Generation Pad, Trenching, Conduit,	1	9,500.00	9,500.00
Freight	wire and Labor. Freight Cost From Vendor	1	3,245.00	3,245.00
	Above is for estimate purposes only. Trip, labor, and Supplies will be billed at actual rates.			
	ignifies acceptance of the estimate and authorizes AltSys er the parts assuring payment will be made as stated above	Subtotal		\$21,395.00
Signature:		Sales Ta	ıx (8.5%)	\$735.25
		Total		\$22,130.25



AltSys Solar Inc. 944549 C10, C46 1434 E Tulare Ave Tulare, CA 93274 www.altsyssolar.com



Your Solar Electric System Proposal

Nov 7, 2023

Prepared For: Delta Vector Control District (559) 909-8688 p.harlien@deltamvcd.gov

Project Site: 1737 West Houston Avenue Visalia, CA 93291

Prepared By:

Eric Sustaita 559-697-7426 eric@altsys.solar Home Improvement License#: 123119 SP



Introduction

Problem: Costly, Based on your recent history of electricity use, we estimate that over the next 25 yrs, you will:

- PURCHASE & CONSUME 3,737,750 kWhs of electricity
- Polluting PAY \$2,052,115 to Southern California Edison Co¹
 - EMIT 4,133,952 lbs of climate changing CO2²

Our Proposed Solution...

Energy

Install a 74.400 DC kW (STC) Solar PV system.

Cleanly generate 80 % of the electricity you consume. Directly consume a portion of the electricity you generate and receive bill credits for the rest.

See following pages for solution details.

About Us

We are a full service, solar and

energy management company. With over 1100 installs in the 14 years in business we still have the 2 people who did ALL the installs the first few years working at the company. We service all our customers including the "Orphaned" ones of bankrupt companies and those that don't return phone calls. As your install company, you get 45 years of technical experience, an owner that meets with the crews every morning at 6am, (5am in the summer), and a reputable service contractor to back up every sale. In an old style Tulare tradition, we are proud to earn your business.

AltSys Solar Inc.

Estimated Solution Results

- As a result of the proposed project, we estimate that over the next 25 yrs you will:
- PURCHASE & CONSUME 29,518 kWh per year from Southern California Edison Co
- SAVE \$842,799 in electric utility costs.
- ELIMINATE 3,110,507 lbs of climate changing CO2 emissions Your utility savings will pay for the project AND provide long term investment returns.

This proposal is valid for 30 days. The next step is signing the necessary agreements so we can begin the engineering and permitting processes. Contact me with any questions you may have about this proposal or the process ahead. As your personal representative, your complete satisfaction is my only goal. Sincerely,

Eric Sustaita 559-697-7426 | eric@altsys.solar Home Improvement License#: 123119 SP

¹ Estimate based on your reported electric use and current utility rates, with an assumed annual bill inflation rate of 4.5 % applied.

² EPA's Home Electricity Use



Your Custom Solar Electric System

AltSys Solar Inc. will install a complete, turn-key solar electric (PV) system at your site. All engineering, materials, and installation labor are included. AltSys Solar Inc. will coordinate and procure all necessary building permits, and administer the system's interconnection to the utility grid. We back our work with a 10 year warranty on workmanship. We've selected high quality equipment from reputable manufacturers who provide both material and performance warranties. Your system also comes with monitoring, allowing you to see how your system is performing.

PV System Specifications



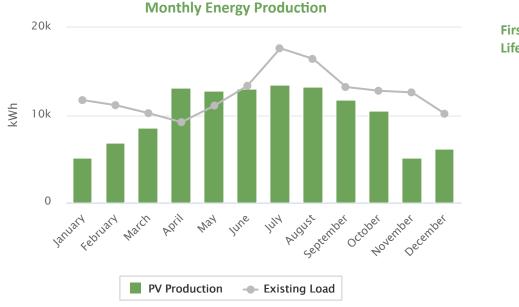
Primary System Components

- PV Modules: (155) Hanwha Q-Cells Q.PEAK DUO XL-G10.3/BFG 480 480 W, 156 half-cut cell monocrystalline module, bifacial, silver frame, white backsheet, 1500V max system Vdc
- Microinverters grid-tie: (155) Enphase Energy IQ8H-3P-72-E-US

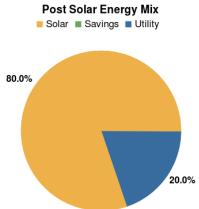
Rated Size of Proposed System

Nameplate: 74.400 DC kW (STC) AC Rating: 68.549 AC kW (CEC)

Estimated Energy Production



First Year Production: 119,992 kWh **Lifetime Production:** 2,826,516 kWh





Project Costs and Projected Savings

The table below details the costs, incentives, and projected savings for each of the proposed payment scenario(s). Utility bill savings are the primary benefit of the proposed solar PV system. Owning your electricity generation fixes your costs, and entitles you to generous incentives. Your first year savings (shown below) will grow each year that utility rates escalate.

Payment Scenarios	Pay Cash
Contract Price (PV Price Rate)	\$259,217.92 (\$3.48 / Watt)
Federal Tax Credit ¹ Tax Savings from Depreciation (lifetime)	-\$77,765.38 -\$61,588.10
Net Cost (lifetime)	\$119,864.44
Estimated Monthly Payments After Installation	None
At Next Tax Filing	Pocket tax credits
Monthly Savings, First Year: ² Avg. Electric Bill without Solar Minus Avg. Elec. Bill with Solar Minus Monthly Solar Payment	\$3,837.25 -\$2,160.17 \$0
Avg. Monthly Savings Total First Year Savings (est.)	\$1,677.13 \$20,125

Assumptions and Notes:

¹ Tax credit amounts are estimated. As the purchaser and owner of a solar photovoltaic system, you may qualify for certain federal, state, local or other rebates, tax credits or incentives (collectively, "Incentives"). If you have any questions as to whether and when you qualify for any Incentives and the amount of such Incentives, please consult and discuss with your personal tax or financial advisor. AltSys Solar Inc. makes no representation, warranty or guaranty as to the availability or amount of such Incentives.

² Electric utility bill projections assume energy purchased from Southern California Edison Co using rate General - Time of Use - Option R (Closed) (TOU-GS-2-R) (current rate) for the "without project" case and rate General - Time of Use - Demand Metered - Option E (NEM 3.0) (TOU-GS-2-E-NEM3) for the post-project case.



Investment Analysis

The utility bill savings from your solar system can produce attractive long-term investment returns. To assess the value of your investment, we projected your total energy costs with and without the proposed solar system over the expected system's lifetime of 25 yrs. The analysis factors in expected changes in utility rates and solar production over time.

Scenario	Continue with Utility	Go Solar Pay Cash
		Save: 32 % \$471,140.00
Lifetime Costs and Savings for the expected solar system lifetime of 25 yrs	\$1,478,508	\$1,007,368.00
	Utility Cost	Solar + Utility
Levelized Cost of Energy	\$0.35 / kWh	\$0.27 / kWh
Net Present Value (NPV) ¹	\$0	\$192,329.23
Internal Rate of Return (IRR) Pre-tax IRR ²	N/A	12.44 % 16.36 %
Upfront Project Payment Payback ³	N/A	\$259,217.92 7.3 yrs

Assumptions and Notes:

Analysis assumes annual electric bill inflation of 4.5 %. Actual savings may vary. AltSys Solar Inc. is not responsible for substantial changes to savings as a result of your utility making significant changes to rates or rate structures (tiers, seasons, time-of-use).

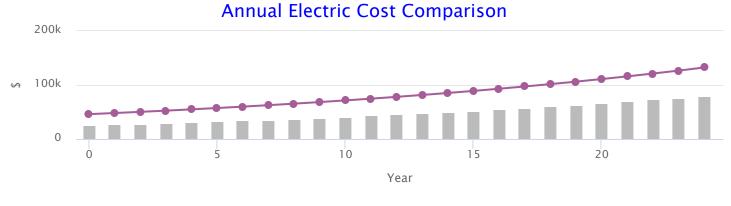
¹ Net present value is the total value of the investment to you in today's dollars. Future cash flows are discounted 5.0 % annually and summed.

² Pre-tax IRR converts all expenses to pre-tax dollars in an effort to compare solar rates of return to other forms of investments that quote rates of return before they are taxed, such as for stocks. Pre-tax IRR is merely illustrative. If no upfront investment is made, there is no return.

³ Payback refers to the period of time required for the benefits of an investment to "repay" the sum of the original investment. If no upfront investment is made, there is nothing to payback. Payback does not consider the value of benefits beyond the initial payback period, which are significant as utility energy prices escalate.



25 Year Scenario Detail: Pay Cash



Finance Payments - Post Project

Utility Bills – Post Project 🔶 Utility Bills – No Project

Project Cash Flow Detail

Cash Flow Summary	-	Estimated Utility Bill with Project	Customer Payments ¹	Estimated O&M Expenses	Incentives (Received after Purchase) ²	Depreciation	Tax Deductions	Estimated Net Savings	Estimated Cumulative Savings
Upfront		\$0	(\$259,218)					(\$259,218)	(\$259,218)
Year 1	(\$46,047)	(\$25,922)			\$77,765	\$12,318	(\$5,625)	\$104,583	(\$154,635)
Year 2	(\$48,120)	(\$27,181)				\$19,708	(\$5,853)	\$34,794	(\$119,841)
Year 3	(\$50,285)	(\$28,501)				\$11,825	(\$6,089)	\$27,520	(\$92,321)
Year 4	(\$52,548)	(\$29,884)				\$7,095	(\$6,335)	\$23,424	(\$68,897)
Year 5	(\$54,912)	(\$31,333)				\$7,095	(\$6,591)	\$24,084	(\$44,814)
Year 6	(\$57,384)	(\$32,851)				\$3,547	(\$6,857)	\$21,222	(\$23,591)
Year 7	(\$59,966)	(\$34,443)					(\$7,134)	\$18,389	(\$5,202)
Year 8	(\$62,664)	(\$36,110)					(\$7,423)	\$19,132	\$13,930
Year 9	(\$65,484)	(\$37,857)					(\$7,722)	\$19,905	\$33,835
Year 10	(\$68,431)	(\$39,687)					(\$8,035)	\$20,709	\$54,544
Year 11	(\$71,510)	(\$41,605)					(\$8,359)	\$21,546	\$76,090
Year 12	(\$74,728)	(\$43,614)					(\$8,697)	\$22,417	\$98,508
Year 13	(\$78,091)	(\$45,719)					(\$9,049)	\$23,323	\$121,831
Year 14	(\$81,605)	(\$47,925)					(\$9,414)	\$24,266	\$146,097
Year 15	(\$85,277)	(\$50,236)		(\$22,507)			(\$3,504)	\$9,031	\$155,128
Year 16	(\$89,115)	(\$52,656)					(\$10,191)	\$26,268	\$181,395
Year 17	(\$93,125)	(\$55,193)					(\$10,603)	\$27,330	\$208,725
Year 18	(\$97,316)	(\$57,850)					(\$11,032)	\$28,435	\$237,159
Year 19	(\$101,695)	(\$60,633)					(\$11,478)	\$29,584	\$266,744
Year 20	(\$106,271)	(\$63,549)					(\$11,942)	\$30,781	\$297,524
Year 21	(\$111,053)	(\$66,603)					(\$12,425)	\$32,025	\$329,550
Year 22	(\$116,051)	(\$69,803)					(\$12,927)	\$33,321	\$362,870
Year 23	(\$121,273)	(\$73,154)					(\$13,450)	\$34,668	\$397,539
Year 24	(\$126,730)	(\$76,665)					(\$13,994)	\$36,071	\$433,610
Year 25	(\$132,433)	(\$80,343)					(\$14,560)	\$37,530	\$471,140

¹ Includes upfront purchase payments to seller less applicable rebates, and ongoing finance payments, if applicable.

² May include state and/or federal tax credits, performance based incentives, and/or renewable energy credits (RECs)

³ Solution may increase deductions for interest payments and maintenance cost, but lower utility bill deductions due to smaller bills.



Environmental Benefits

Solar electric systems provide significant environmental benefits over their lifetimes. Depending on location and system specifics, the energy produced by the system in the first 0.5 -1.5 years will fully offset the energy used to produce and install that system. The energy produced by the system over its remaining 25 yrs lifespan will offset the negative effects of fossil fuel energy. The examples here illustrate some comparisons.

Sources:

- <u>CleanTechnica, payback time charts</u>
- EPA.gov Greenhouse Gas Equivalencies Calculator



Equivalent to sequestering as much carbon as 67.80 forested acres / yr.



Equivalent to eliminating the burning of 88,914 coal lbs / yr!



Equivalent to eliminating 197,027 vehicle miles / yr.



ECOFORCE SOLUTIONS

Prepared For Delta Mosquito and Vector Control District 1737 W Houston Ave, Visalia, CA 93291

EcoForce Solutions is focused on helping business and home owners identify, install, and support the latest in efficiency products and technologies designed to reduce electricity, gas, and water bills while increasing the value and comfort of your property.

Design #1

Prepared By: Neil Schimmenti (858)-230-1354 neil@ecoforce-solutions.com 10/2**6**/2023

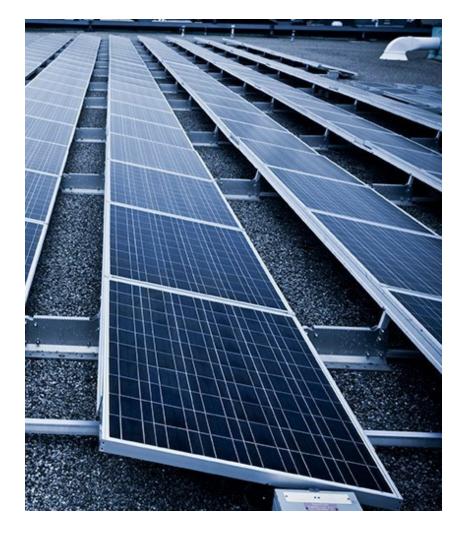


Table of Contents

1	Project Summary3
2	Project Details 4
	2.1 Meter #1 4
	2.1.1 PV System Details 4
	2.1.2 Rebates and Incentives5
	2.1.3 Utility Rates 6
	2.1.4 Current Electric Bill 6
	2.1.5 New Electric Bill ······ 7
3	Cash Flow Analysis8
	3.1 20yr ECAA Loan 8
	3.2 ECAA Loan - 20yr @ 1%, DPITC Applied9
4	Detailed Cash Flow Analysis 10
	4.1 20yr ECAA Loan 10
	4.2 ECAA Loan - 20yr @ 1%, DPITC Applied ······ 13

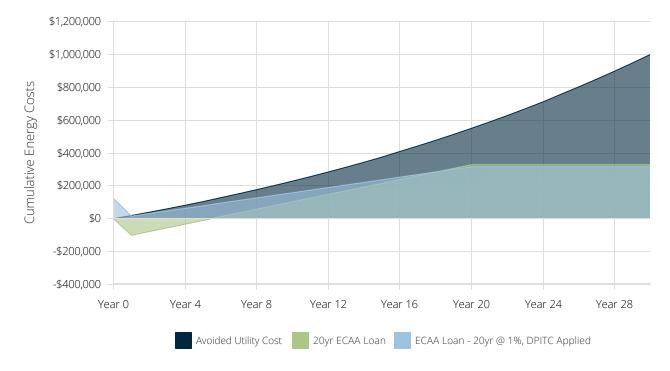


1 Project Summary

Payment Options	20yr ECAA Loan	ECAA Loan - 20yr @ 1%, DPITC Applied
IRR - Term	0.0%	26.4%
LCOE PV Generation	\$0.080 /kWh	\$0.077 /kWh
Net Present Value	\$289,301	\$251,038
Total Payments	\$450,858	\$438,145
Total Incentives	\$122,544	\$122,544
Net Payments	\$328,314	\$315,601
Electric Bill Savings - Term	\$999,631	\$999,631
Upfront Payment	\$0	\$122,544
Loan Term	20 Years	-
Payback Period	-	1.0 Years
Term	_	20 Years

Combined Solar PV Rating

Power Rating: 97,200 W-DC Power Rating: 83,913 W-AC-CEC



Cumulative Energy Costs By Payment Option



2.1.1 PV System Details

General Information

Facility: Meter #1 Address: 1737 W Houston Ave Visalia CA 93291

Solar PV Equipment Description

 Solar
 (180) Canadian Solar CS6W-540MB-AG (1000V)

 Panels:
 (2022)

 Inverters:
 (2) SolarEdge SE40K (2020)

Solar PV Equipment Typical Lifespan

Solar Panels:Greater than 30 YearsInverters:15 Years

Solar PV System Cost and Incentives

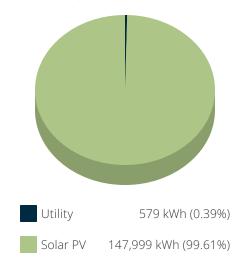
Net Solar PV System Cost	\$285,936
Direct pay - 30% ITC	-\$122,544
Solar PV System Cost	\$408,480

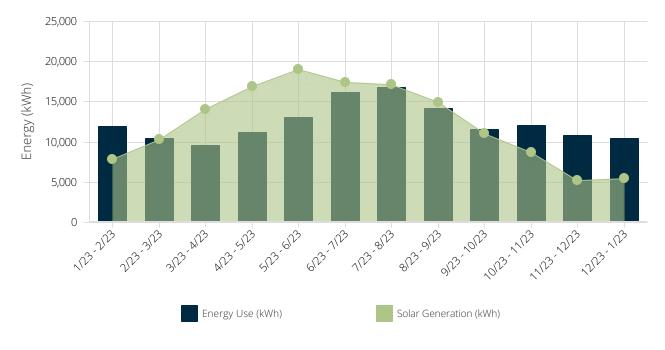
Solar PV System Rating

Power Rating: 97,200 W-DC Power Rating: 83,913 W-AC-CEC

Energy Consumption Mix

Annual Energy Use: 148,578 kWh





Monthly Energy Use vs Solar Generation



2.1.2 Rebates and Incentives

This section summarizes all incentives available for this project. The actual rebate and incentive amounts for this project are shown in each example.

Direct Pay, Investment Tax Credit (ITC) - 30%

The Inflation Reduction Act (IRA) of 2022 contains a "direct pay" provision that enables certain tax-exempt customers, including state and local government, to receive a direct cash payment in lieu of an investment tax credit (ITC). Entities that qualify for direct pay are eligible to receive a 30% direct payment, assuming they meet the IRA established prevailing wage and apprenticeship requirements in order to qualify for the full 30% "increased rate", rather than a 6% "base rate". The IRA states that direct pay is only available for entities, including: an entity exempt from the tax, any State government (or political subdivision thereof), the Tennessee Valley Authority, an Indian tribal government, an Alaska Native Corporation, any corporation operating on a cooperative basis which is engaged in furnishing electric energy to persons in rural areas. These entities may take direct pay for solar and storage in the ITC and PTC as well as the ITC/PTC when tech neutral starts after 2025.

Total Incentive Value: \$122,544



2.1.3 Utility Rates

You have the option to remain on your current rate schedule (GS-2-TOU (Southern California Edison)) or switch to an alternative rate schedule (GS-2-TOU (Southern California Edison NEM 3.0)). The rates for each are shown below and your estimated electric bills are shown on the following page for each rate schedule.

		Customer Charge	S			Ener	gy Charg	es		Demand Charges				
Season	Charge Type	Rate Type	GS-2- TOU, Has CARE Discount: False, Option: R, Service Voltage: < 2Kv	GS-2- TOU, Option: E, Service Voltage: < 2kV	Season	Charge Type	Rate Type	GS-2-TOU, Has CARE Discount: False, Option: R, Service Voltage: < 2Kv	GS-2- TOU, Option: E, Service Voltage: < 2kV	Season	Charge Type	Rate Type	GS-2- TOU, Has CARE Discount: False, Option: R, Service Voltage: < 2Kv	TOU, Option: E, Service Voltage:
W	Flat Rate	per billing period	\$188.15	\$188.15	W	Mid Peak	Import	\$0.18485	\$0.21996	W	Flat Rate	Import	\$18.20	\$12.47
S	Flat Rate	per billing period	\$188.15	\$188.15	W	Off Peak	Import	\$0.11569	\$0.14755	S	Flat Rate	Import	\$18.20	\$12.47
					S	On Peak	Import	\$0.59591	\$0.8646	W	Mid Peak	Import	-	\$3.10
					S	Mid Peak	Import	\$0.31014	\$0.33905	S	On Peak	Import	-	\$8.02
					S	Off Peak	Import	\$0.16844	\$0.20995					
					W	Super Off Peak	Import	-	\$0.10907					

2.1.4 Current Electric Bill

The table below shows your annual electricity costs based on the most current utility rates and your previous 12 months of electrical usage.

Rate Schedule: SCE - GS-2-TOU (Southern California Edison)

Time Periods	Energy Use (kWh) Max Demand (kW)		Max Demand (kW)	Charges						
Bill Ranges & Seasons	On Peak	Mid Peak	Off Peak	NC / Max	Other	NBC	Energy	Demand	Total	
1/23/2023 - 2/23/2023 W	-	5,335	6,656	38	\$188	\$282	\$1,474	\$692	\$2,636	
2/23/2023 - 3/23/2023 W	-	4,470	5,936	32	\$188	\$245	\$1,268	\$582	\$2,284	
3/23/2023 - 4/23/2023 W	-	3,646	5,982	32	\$188	\$227	\$1,139	\$582	\$2,137	
4/23/2023 - 5/23/2023 W	-	4,614	6,561	38	\$188	\$263	\$1,349	\$692	\$2,492	
5/23/2023 - 6/23/2023 W / S	2,184	4,331	6,578	38	\$188	\$308	\$3,135	\$676	\$4,307	
6/23/2023 - 7/23/2023 S	3,861	4,557	7,801	51	\$188	\$382	\$4,646	\$928	\$6,144	
7/23/2023 - 8/23/2023 S	3,970	4,750	8,100	51	\$188	\$396	\$4,808	\$928	\$6,320	
8/23/2023 - 9/23/2023 S	3,466	4,167	6,591	45	\$188	\$335	\$4,133	\$819	\$5,475	
9/23/2023 - 10/23/2023 S / W	584	4,376	6,624	38	\$188	\$273	\$1,843	\$662	\$2,966	
10/23/2022 - 11/23/2022 W	-	4,651	7,410	38	\$188	\$284	\$1,433	\$692	\$2,597	
11/23/2022 - 12/23/2022 W	-	4,472	6,398	26	\$188	\$256	\$1,311	\$473	\$2,228	
12/23/2022 - 1/23/2023 W	-	4,093	6,414	29	\$188	\$247	\$1,251	\$528	\$2,215	
Total	14,065	53,462	81,051	-	\$2,258	\$3,496	\$27,792	\$8,254	\$41,800	



2.1.5 New Electric Bill

Time Periods	En	ergy Use (kV	Wh)	Max Demand (kW)	V) Charges			es	
Bill Ranges & Seasons	On Peak	Mid Peak	Off Peak	NC / Max	Other	NBC	Energy	Demand	Total
1/23/2023 - 2/23/2023 W	-	-226	4,365	32	\$188	\$179	\$366	\$582	\$1,315
2/23/2023 - 3/23/2023 W	-	-2,953	3,068	26	\$188	\$141	\$193	\$473	\$609
3/23/2023 - 4/23/2023 W	-	-6,064	1,619	27	\$188	\$136	\$829	\$491	\$13
4/23/2023 - 5/23/2023 W	-	-6,986	1,251	26	\$188	\$132	\$1,012	\$473	\$219
5/23/2023 - 6/23/2023 W / S	-3,259	-3,601	926	29	\$188	\$139	\$2,486	\$507	\$1,652
6/23/2023 - 7/23/2023 S	-2,905	-239	1,940	35	\$188	\$173	\$1,450	\$637	\$452
7/23/2023 - 8/23/2023 S	-3,061	61	2,690	32	\$188	\$181	\$1,345	\$582	\$393
8/23/2023 - 9/23/2023 S	-2,973	-114	2,378	26	\$188	\$165	\$1,390	\$473	\$564
9/23/2023 - 10/23/2023 S / W	-690	-1,502	2,742	25	\$188	\$155	\$371	\$440	\$413
10/23/2022 - 11/23/2022 W	-	-1,202	4,582	29	\$188	\$195	\$228	\$528	\$1,140
11/23/2022 - 12/23/2022 W	-	416	5,262	21	\$188	\$184	\$552	\$382	\$1,307
12/23/2022 - 1/23/2023 W	-	589	4,466	23	\$188	\$171	\$507	\$419	\$1,285
Total	-12,888	-21,821	35,289	-	\$2,258	\$1,951	-	\$5,989	\$10,197

Rate Schedule Option 1: SCE - GS-2-TOU (Southern California Edison)

New Rate Schedule Option 2: SCE - GS-2-TOU (Southern California Edison NEM 3.0)

Time Periods		Energ	y Use (kV	Vh)	Max Demand (kW)			Charges				
Bill Ranges & Seasons	On Peak	Mid Peak	Off Peak	Super Off Peak	NC / Max	On Peak	Mid Peak	Other	NBC	Energy	Demand	Total
1/23/2023 - 2/23/2023 W	-	1,885	5,116	-2,863	32	-	19	\$188	\$179	\$959	\$458	\$1,783
2/23/2023 - 3/23/2023 W	-	925	4,428	-5,238	26	-	19	\$188	\$141	\$715	\$383	\$1,427
3/23/2023 - 4/23/2023 W	-	-174	4,668	-8,939	27	-	22	\$188	\$136	\$705	\$405	\$1,434
4/23/2023 - 5/23/2023 W	-	-222	4,361	-9,875	26	-	26	\$188	\$132	\$625	\$405	\$1,350
5/23/2023 - 6/23/2023 W / S	-210	-142	-2,462	-3,121	29	25	25	\$188	\$139	\$802	\$512	\$1,641
6/23/2023 - 7/23/2023 S	477	132	-1,813	-	35	32	-	\$188	\$173	\$1,644	\$693	\$2,698
7/23/2023 - 8/23/2023 S	461	168	-938	-	32	32	-	\$188	\$181	\$1,544	\$656	\$2,569
8/23/2023 - 9/23/2023 S	685	190	-1,585	-	26	26	-	\$188	\$165	\$1,692	\$533	\$2,578
9/23/2023 - 10/23/2023 S / W	181	1,220	2,887	-3,738	25	22	25	\$188	\$155	\$925	\$406	\$1,674
10/23/2022 - 11/23/2022 W	-	2,106	5,786	-4,512	29	-	29	\$188	\$195	\$959	\$452	\$1,794
11/23/2022 - 12/23/2022 W	-	2,147	4,967	-1,435	21	-	19	\$188	\$184	\$1,002	\$321	\$1,695
12/23/2022 - 1/23/2023 W	-	1,992	4,703	-1,641	23	-	19	\$188	\$171	\$932	\$346	\$1,637
Total	1,594	10,227	30,118	-41,362	-	-	-	\$2,258	\$1,951	\$12,504	\$5,568	\$22,281

Annual Electricity Savings: \$19,519



3.1 20yr ECAA Loan

PV Degrada	ation Rate	0.50%	Energy Cost Escalation Ra	ate 4.0%	Federal Income Tax	Rate 0.0%
State Incon	ne Tax Rate	0.0%	Interest Rate	1%	Total Project Cost	\$408,480
Jpfront Pay	/ment	\$0	Loan Term	20 Years		
Years	Financing Pay	ments	Direct pay - 30% ITC	Electric Bill Savings	Total Cash Flow	Cumulative Cash Flow
Upfront	-		-	-	-	-
1	-\$22,543		\$122,544	\$19,519	\$119,520	\$119,520
2	-\$22,543		-	\$20,198	-\$2,345	\$117,175
3	-\$22,543		-	\$20,901	-\$1,642	\$115,533
4	-\$22,543		-	\$21,627	-\$916	\$114,617
5	-\$22,543		-	\$22,378	-\$165	\$114,452
6	-\$22,543		-	\$23,154	\$611	\$115,063
7	-\$22,543		-	\$23,957	\$1,414	\$116,477
8	-\$22,543		-	\$24,787	\$2,244	\$118,721
9	-\$22,543		-	\$25,645	\$3,102	\$121,822
10	-\$22,543		-	\$26,531	\$3,989	\$125,811
11	-\$22,543		-	\$27,448	\$4,905	\$130,716
12	-\$22,543		-	\$28,396	\$5,853	\$136,569
13	-\$22,543		-	\$29,375	\$6,833	\$143,402
14	-\$22,543		-	\$30,388	\$7,845	\$151,247
15	-\$22,543		-	\$31,435	\$8,892	\$160,139
16	-\$22,543		-	\$32,516	\$9,973	\$170,112
17	-\$22,543		-	\$33,634	\$11,091	\$181,203
18	-\$22,543		-	\$34,789	\$12,246	\$193,449
19	-\$22,543		-	\$35,983	\$13,440	\$206,889
20	-\$22,543		-	\$37,217	\$14,674	\$221,563
21	-		-	\$38,492	\$38,492	\$260,055
22	-		-	\$39,809	\$39,809	\$299,864
23	-		-	\$41,170	\$41,170	\$341,034
24	-		-	\$42,576	\$42,576	\$383,610
25	-		-	\$44,029	\$44,029	\$427,639
26	-		-	\$45,530	\$45,530	\$473,169
27	-		-	\$47,081	\$47,081	\$520,250
28	-		-	\$48,683	\$48,683	\$568,933
29	-		-	\$50,337	\$50,337	\$619,270
30	-		-	\$52,046	\$52,046	\$671,316
Totals:	-\$450,858	3	\$122,544	\$999,631	\$671,316	-



3.2 ECAA Loan - 20yr @ 1%, DPITC Applied

PV Degradation Rate	0.50%	Energy Cost Escalation Rate	4.0%	Federal Income Tax Rate	0.0%
State Income Tax Rate	0.0%	Interest Rate	1%	Total Project Cost	\$408,480
Upfront Payment	\$122,544	Term	20 Years		

Years	Financing Payments	Direct pay - 30% ITC	Electric Bill Savings	Total Cash Flow	Cumulative Cash Flow
Upfront	-\$122,544	-	-	-\$122,544	-\$122,544
1	-\$15,780	\$122,544	\$19,519	\$126,283	\$3,739
2	-\$15,780	-	\$20,198	\$4,418	\$8,157
3	-\$15,780	-	\$20,901	\$5,121	\$13,278
4	-\$15,780	-	\$21,627	\$5,847	\$19,125
5	-\$15,780	-	\$22,378	\$6,598	\$25,722
6	-\$15,780	-	\$23,154	\$7,374	\$33,096
7	-\$15,780	-	\$23,957	\$8,177	\$41,273
8	-\$15,780	-	\$24,787	\$9,007	\$50,280
9	-\$15,780	-	\$25,645	\$9,865	\$60,144
10	-\$15,780	-	\$26,531	\$10,751	\$70,896
11	-\$15,780	-	\$27,448	\$11,668	\$82,564
12	-\$15,780	-	\$28,396	\$12,616	\$95,180
13	-\$15,780	-	\$29,375	\$13,595	\$108,775
14	-\$15,780	-	\$30,388	\$14,608	\$123,383
15	-\$15,780	-	\$31,435	\$15,654	\$139,038
16	-\$15,780	-	\$32,516	\$16,736	\$155,774
17	-\$15,780	-	\$33,634	\$17,854	\$173,628
18	-\$15,780	-	\$34,789	\$19,009	\$192,637
19	-\$15,780	-	\$35,983	\$20,203	\$212,840
20	-\$15,780	-	\$37,217	\$21,437	\$234,277
21	-	-	\$38,492	\$38,492	\$272,769
22	-	-	\$39,809	\$39,809	\$312,577
23	-	-	\$41,170	\$41,170	\$353,747
24	-	-	\$42,576	\$42,576	\$396,324
25	-	-	\$44,029	\$44,029	\$440,353
26	-	-	\$45,530	\$45,530	\$485,883
27	-	-	\$47,081	\$47,081	\$532,964
28	-	-	\$48,683	\$48,683	\$581,646
29	-	-	\$50,337	\$50,337	\$631,984
30	-	-	\$52,046	\$52,046	\$684,030
Totals:	-\$438,145	\$122,544	\$999,631	\$684,030	-





Delta MVCD

Prepared By

John Kalmbach 559-704-1851 jkalmbach@solteksolar.com

12/1/2023

Prepared For Delta Mosquito Vector Control Distric 559-732-8606 p.harlien@deltamvcd.gov

Sol-Tek Solar, a division of Westech Systems LLC, provides comprehensive cost analysis for commercial, municipal, and residential renewable energy projects. We take pride in our work throughout the Central San Joaquin Valley and beyond. We are fortunate to have been awarded several local "high profile" projects such as the City of Clovis CA Fire and Police stations, The Central California Blood Center, Abbey Pet Hospital, Miss Winkles Pet Center among various others. We look forward to exceeding your expectations as your selected solar installer.

Table of Contents

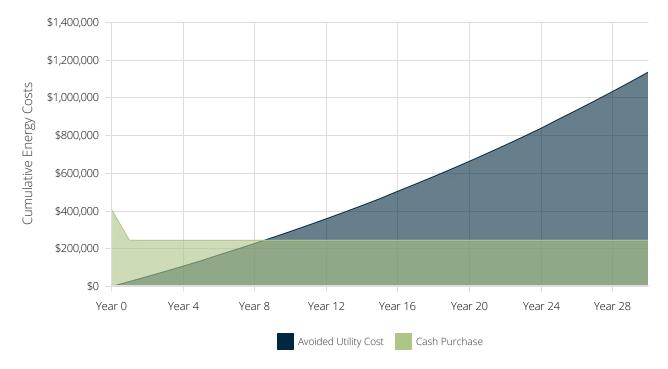
1	Project Summary ·····	3
2	Project Details	4
	2.1 Meter #1	4
	2.1.1 PV System Details	4
	2.1.2 Rebates and Incentives	5
	2.1.3 Utility Rates	6
	2.1.4 Current Electric Bill	6
	2.1.5 New Electric Bill ·····	7
3	Cash Flow Analysis	8
	3.1 Cash Purchase	8
4	Detailed Cash Flow Analysis	9
	4.1 Cash Purchase	9

1 Project Summary

Payment Options	Cash Purchase
IRR - Term	11.7%
LCOE PV Generation	\$0.058 /kWh
Net Present Value	\$281,773
Payback Period	8.5 Years
Total Payments	\$408,127
Total Incentives	\$163,251
Net Payments	\$244,876
Electric Bill Savings - Term	\$1,137,500
Upfront Payment	\$408,127

Combined Solar PV Rating

Power Rating: 103,730 W-DC Power Rating: 90,355 W-AC-CEC



Cumulative Energy Costs By Payment Option

2.1.1 PV System Details

General Information

Facility: Meter #1 Address: 1737 W Houston Ave Visalia CA 93291

Solar PV Equipment Description

Solar Panels:(253) Solar4America S4A410-108MH10BBInverters:(2) SolarEdge SE50KUS

Solar PV Equipment Typical Lifespan

Solar Panels:Greater than 30 YearsInverters:12 Years

Solar PV System Cost and Incentives

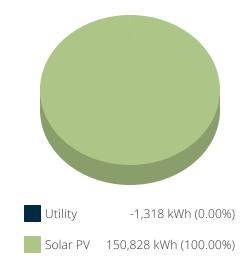
Net Solar PV System Cost	\$244,876
Federal ITC	-\$163,251
Solar PV System Cost	\$408,127

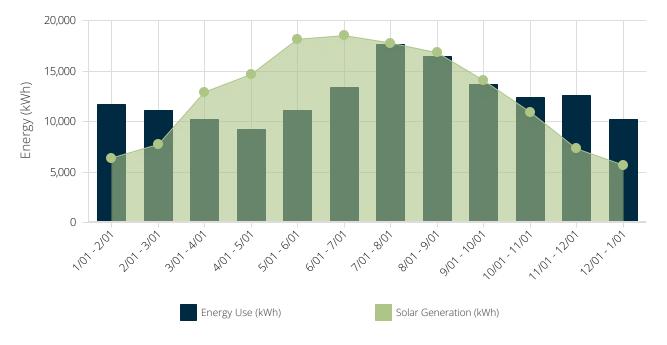
Solar PV System Rating

Power Rating: 103,730 W-DC Power Rating: 90,355 W-AC-CEC

Energy Consumption Mix

Annual Energy Use: 149,510 kWh





Monthly Energy Use vs Solar Generation

2.1.2 Rebates and Incentives

This section summarizes all incentives available for this project. The actual rebate and incentive amounts for this project are shown in each example.

Investment Tax Credit (ITC) - 30% (with Adders)

The Inflation Reduction Act (IRA) of 2022 establishes and extends the federal Investment Tax Credit (ITC) for solar photovoltaic (PV) systems at a rate of 30% of the total PV system cost. The 30% ITC was extended for 10 years, through 2032. Unlike tax deductions, this tax credit can be used to directly offset your tax liability dollar for dollar. The IRA extended the carryback period to 3 years, and the carryforward period to 22 years, in cases where the tax credit exceeds a customer's tax liability in the 'placed-in-service' year. For PV projects greater than 1 MW AC in size, the IRA established prevailing wage and apprenticeship requirements in order to qualify for the full 30% "increased rate", rather than a "base rate" which would only qualify for a 6% ITC. Projects with an output of less than 1 megawatt qualify for the "increased rate" irrespective of if prevailing wage or apprenticeship requirements are met. In addition to the 30% ITC, the IRA establishes three different types of ITC "Adders", which provide additional tax credits of up to 10% each, for projects that meet specified requirements. (1) Energy Community, projects sited in an "energy community", which includes brownfield sites, census tracts where a coal mine closed after 1999 or a coal-fired power plant was retired after 2009, or areas where 25% of local tax revenues are related to the extraction, processing or storage of coal, oil, or natural gas at any time beginning in 2010. (2) Low-income, projects located in a qualified "lowincome community", which is defined as a census tract with a poverty rate of at least 20%, as well as a census tract where the median family income (MFI) is 80% or less of statewide MFI, or on "Indian land", which is defined as land located within the boundaries of an Indian reservation or lands held by a tribe. (3) Domestic Content, for projects that meet specified domestic content requirements which will be set by Treasury, including 100% steel/iron for manufactured products with a 40% requirement through 2024 followed by 45% in 2025, 50% in 2026, and 55% in 2027 and beyond. Manufactured content is further explained: the products which are components of a qualified facility upon completion will be deemed to have been produced in the United States if the adjusted percentage of the total costs of all such manufactured products of the facility are attributable to manufactured products which are mined, produced, or manufactured in the United States.

Total Incentive Value: \$163,251

2.1.3 Utility Rates

You have the option to remain on your current rate schedule (GS-2-TOU) or switch to an alternative rate schedule (TOU-GS-2-E <2kV Three-Phase (Final Decision)). The rates for each are shown below and your estimated electric bills are shown on the following page for each rate schedule.

		Customer Charge	es			Energ	gy Charរ្ត	jes			Dem	and Cha	arges	
Season	Charge Type	Rate Type	GS-2- TOU	TOU-GS- 2-E <2kV Three- Phase (Final Decision)	Season	Charge Type	Rate Type	GS-2- TOU	TOU-GS- 2-E <2kV Three- Phase (Final Decision)	Season	Charge Type	Rate Type	GS-2- TOU	TOU-GS- 2-E <2kV Three- Phase (Final Decision)
W	Flat Rate	per billing period	\$188.15	\$125.25	W	Mid Peak	Import	\$0.18485	\$0.14603	W	Flat Rate	Import	\$18.20	\$8.19
S	Flat Rate	per billing period	\$188.15	\$125.25	W	Off Peak	Import	\$0.11569	\$0.08155	S	Flat Rate	Import	\$18.20	\$8.19
					S	On Peak	Import	\$0.59591	\$0.46395	W	Mid Peak	Import	-	\$0.74
					S	Mid Peak	Import	\$0.31014	\$0.15983	S	On Peak	Import	-	\$3.46
					S	Off Peak	Import	\$0.16844	\$0.10987					
					W	Super Off Peak	Import	-	\$0.07343					

2.1.4 Current Electric Bill

The table below shows your annual electricity costs based on the most current utility rates and your previous 12 months of electrical usage.

Time Periods	En	ergy Use (kV	Vh)	Max Demand (kW)			Charge	25	
Bill Ranges & Seasons	On Peak	Mid Peak	Off Peak	NC / Max	Other	NBC	Energy	Demand	Total
1/1/2023 - 2/1/2023 W	-	4,647	7,066	32	\$188	\$276	\$1,401	\$582	\$2,447
2/1/2023 - 3/1/2023 W	-	4,626	6,510	38	\$188	\$262	\$1,346	\$692	\$2,488
3/1/2023 - 4/1/2023 W	-	4,368	5,853	32	\$188	\$241	\$1,244	\$582	\$2,255
4/1/2023 - 5/1/2023 W	-	3,591	5,605	32	\$188	\$216	\$1,096	\$582	\$2,083
5/1/2023 - 6/1/2023 W	-	4,794	6,293	38	\$188	\$261	\$1,353	\$692	\$2,494
6/1/2023 - 7/1/2023 S	2,451	3,694	7,207	38	\$188	\$314	\$3,506	\$692	\$4,700
7/1/2023 - 8/1/2023 S	4,187	4,947	8,503	51	\$188	\$415	\$5,047	\$928	\$6,578
8/1/2023 - 9/1/2023 S	3,792	4,523	8,109	51	\$188	\$386	\$4,642	\$928	\$6,145
9/1/2023 - 10/1/2023 S	3,456	3,682	6,489	45	\$188	\$321	\$3,974	\$819	\$5,302
10/1/2023 - 11/1/2023 W	-	5,314	7,049	38	\$188	\$291	\$1,507	\$692	\$2,678
11/1/2022 - 12/1/2022 W	-	4,462	8,136	38	\$188	\$296	\$1,470	\$692	\$2,646
12/1/2022 - 1/1/2023 W	-	3,990	6,166	26	\$188	\$239	\$1,212	\$473	\$2,112
Total	13,886	52,638	82,986	-	\$2,258	\$3,518	\$27,797	\$8,354	\$41,927

Rate Schedule: SCE - GS-2-TOU

2.1.5 New Electric Bill

Rate Schedule Option 1: SCE - GS-2-TOU

Time Periods	En	ergy Use (kV	Vh)	Max Demand (kW)			Charge	es	
Bill Ranges & Seasons	On Peak	Mid Peak	Off Peak	NC / Max	Other	NBC	Energy	Demand	Total
1/1/2023 - 2/1/2023 W	-	-4	5,344	32	\$188	\$193	\$492	\$582	\$1,456
2/1/2023 - 3/1/2023 W	-	-585	3,987	38	\$188	\$175	\$273	\$692	\$1,328
3/1/2023 - 4/1/2023 W	-	-5,241	2,558	32	\$188	\$139	\$610	\$582	\$299
4/1/2023 - 5/1/2023 W	-	-5,970	495	32	\$188	\$115	\$917	\$582	\$32
5/1/2023 - 6/1/2023 W	-	-8,362	1,313	38	\$188	\$127	\$1,228	\$692	\$221
6/1/2023 - 7/1/2023 S	-5,343	-1,485	1,682	38	\$188	\$143	\$3,240	\$692	\$2,217
7/1/2023 - 8/1/2023 S	-2,713	322	2,260	51	\$188	\$177	\$1,133	\$928	\$161
8/1/2023 - 9/1/2023 S	-3,664	-130	3,424	51	\$188	\$183	\$1,639	\$928	\$339
9/1/2023 - 10/1/2023 S	-2,457	38	1,982	45	\$188	\$158	\$1,109	\$819	\$56
10/1/2023 - 11/1/2023 W	-	-2,299	3,753	38	\$188	\$177	\$25	\$692	\$1,031
11/1/2022 - 12/1/2022 W	-	-727	6,023	38	\$188	\$215	\$438	\$692	\$1,532
12/1/2022 - 1/1/2023 W	-	95	4,389	26	\$188	\$169	\$420	\$473	\$1,250
Total	-14,177	-24,348	37,210	-	\$2,258	\$1,971	\$53	\$8,354	\$12,530

New Rate Schedule Option 2: SCE - TOU-GS-2-E <2kV Three-Phase (Final Decision)

Time Periods		Energ	y Use (kW	Use (kWh)		Max Demand (kW)		Charges				
Bill Ranges & Seasons	On Peak	Mid Peak	Off Peak	Super Off Peak	NC / Max	On Peak	Mid Peak	Other	NBC	Energy	Demand	Total
1/1/2023 - 2/1/2023 W	-	2,268	5,434	-2,363	32	-	32	\$125	\$0	\$812	\$286	\$1,223
2/1/2023 - 3/1/2023 W	-	1,974	4,976	-3,548	38	-	38	\$125	\$0	\$733	\$339	\$1,198
3/1/2023 - 4/1/2023 W	-	426	4,526	-7,635	32	-	26	\$125	\$0	\$562	\$281	\$969
4/1/2023 - 5/1/2023 W	-	-507	3,913	-8,882	32	-	32	\$125	\$0	\$455	\$286	\$866
5/1/2023 - 6/1/2023 W	-	-708	4,352	-10,693	38	-	38	\$125	\$0	\$502	\$339	\$967
6/1/2023 - 7/1/2023 S	-735	-245	-4,167	-	38	38	-	\$125	\$0	\$857	\$443	\$1,425
7/1/2023 - 8/1/2023 S	532	-148	-513	-	51	51	-	\$125	\$0	\$1,179	\$594	\$1,899
8/1/2023 - 9/1/2023 S	401	22	-793	-	51	51	-	\$125	\$0	\$1,200	\$594	\$1,919
9/1/2023 - 10/1/2023 S	777	49	-1,263	-	45	44	-	\$125	\$0	\$1,108	\$521	\$1,754
10/1/2023 - 11/1/2023 W	-	1,575	5,358	-5,479	38	-	28	\$125	\$0	\$728	\$332	\$1,186
11/1/2022 - 12/1/2022 W	-	2,421	6,234	-3,359	38	-	38	\$125	\$0	\$897	\$339	\$1,361
12/1/2022 - 1/1/2023 W	-	2,077	4,631	-2,223	26	-	26	\$125	\$0	\$716	\$232	\$1,074
Total	975	9,204	32,688	-44,182	-	-	-	\$1,503	-	\$9,751	\$4,587	\$15,84 ⁻

Annual Electricity Savings: \$26,086

IRR - Term	11.7%	Net Present Value	\$281,773	Payback Period	8.5 Years
ROI	218.7%	PV Degradation Rate	0.50%	Discount Rate	5.0%
Energy Cost Escalation Rate	3.0%	Federal Income Tax Rate	0.0%	State Income Tax Rate	0.0%
Total Project Costs	\$408,127				

Years	Project Costs	Electric Bill Savings	Federal Tax Effect	Total Cash Flow	Cumulative Cash Flow
Upfront	-\$408,127	-	-	-\$408,127	-\$408,127
1	-	\$26,086	\$163,251	\$189,337	-\$218,791
2	-	\$26,734	-	\$26,734	-\$192,057
3	_	\$27,398	-	\$27,398	-\$164,659
4	-	\$28,077	-	\$28,077	-\$136,582
5	-	\$28,773	-	\$28,773	-\$107,810
6	-	\$29,485	-	\$29,485	-\$78,325
7	-	\$30,213	-	\$30,213	-\$48,112
8	-	\$30,959	-	\$30,959	-\$17,152
9	-	\$31,723	-	\$31,723	\$14,570
10	-	\$32,504	-	\$32,504	\$47,075
11	-	\$33,304	-	\$33,304	\$80,379
12	-	\$34,123	-	\$34,123	\$114,502
13	-	\$34,961	-	\$34,961	\$149,462
14	-	\$35,818	-	\$35,818	\$185,280
15	-	\$36,695	-	\$36,695	\$221,975
16	-	\$37,593	-	\$37,593	\$259,568
17	-	\$38,511	-	\$38,511	\$298,079
18	-	\$39,451	-	\$39,451	\$337,530
19	-	\$40,412	-	\$40,412	\$377,942
20	-	\$41,396	-	\$41,396	\$419,338
21	-	\$42,402	-	\$42,402	\$461,741
22	-	\$43,432	-	\$43,432	\$505,172
23	-	\$44,485	-	\$44,485	\$549,657
24	-	\$45,562	-	\$45,562	\$595,219
25	-	\$46,664	-	\$46,664	\$641,883
26	-	\$47,791	-	\$47,791	\$689,674
27	-	\$48,943	-	\$48,943	\$738,616
28	-	\$50,122	-	\$50,122	\$788,738
29	-	\$51,327	-	\$51,327	\$840,065
30	-	\$52,559	-	\$52,559	\$892,624
Totals:	-\$408,127	\$1,137,500	\$163,251	\$892,624	-

IRR - Term		11.7	%	Net Present	Value		\$281,7	73	Payback Per	ayback Period			8.5 Years	
ROI		218.7% PV Degradation Rate 0.50% Discount Rate				5.0%								
Energy Cost Escalation Rate	1	3.0%	Ó	Federal Inco	me Tax Rate		0.0%		State Incom	ome Tax Rate 0.0%				
Total Project Costs		\$408	8,127											
Years	Upfront	1	2	3	4	5	6	7	8	9	10	11	12	
Cash														
Project Costs	-\$408,127	-	-	-	-	-	-	-	-	-	-	-	-	
Electric Bill Savings	-	\$26,086	\$26,734	\$27,398	\$28,077	\$28,773	\$29,485	\$30,213	\$30,959	\$31,723	\$32,504	\$33,304	\$34,123	
Cash Total	-\$408,127	\$26,086	\$26,734	\$27,398	\$28,077	\$28,773	\$29,485	\$30,213	\$30,959	\$31,723	\$32,504	\$33,304	\$34,123	
Total Cash Flow	-\$408,127	\$189,337	\$26,734	\$27,398	\$28,077	\$28,773	\$29,485	\$30,213	\$30,959	\$31,723	\$32,504	\$33,304	\$34,123	
Cumulative Cash Flow	-\$408,127	-\$218,791	-\$192,057	-\$164,659	-\$136,582	-\$107,810	-\$78,325	-\$48,112	-\$17,152	\$14,570	\$47,075	\$80,379	\$114,502	

IRR - Term		11	.7%	Net Pres	ent Value		\$	281,773	Payback	Period		8.5 Y	ears
ROI		21	8.7%	PV Degra	dation Rate		0	.50%	Discount	t Rate		5.0%	
Energy Cost Escalation Rate	1	3.0)%	Federal I	ncome Tax R	ate	0	.0%	State Inc	come Tax Rat	te	0.0%	
Total Project Costs		\$4	08,127										
Years	13	14	15	16	17	18	19	20	21	22	23	24	25
Cash													
Project Costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Electric Bill Savings	\$34,961	\$35,818	\$36,695	\$37,593	\$38,511	\$39,451	\$40,412	\$41,396	\$42,402	\$43,432	\$44,485	\$45,562	\$46,664
Cash Total	\$34,961	\$35,818	\$36,695	\$37,593	\$38,511	\$39,451	\$40,412	\$41,396	\$42,402	\$43,432	\$44,485	\$45,562	\$46,664
Total Cash Flow	\$34,961	\$35,818	\$36,695	\$37,593	\$38,511	\$39,451	\$40,412	\$41,396	\$42,402	\$43,432	\$44,485	\$45,562	\$46,664
Cumulative Cash Flow	\$149,462	\$185,280	\$221,975	\$259,568	\$298,079	\$337,530	\$377,942	\$419,338	\$461,741	\$505,172	\$549,657	\$595,219	\$641,883

IRR - Term	11.7%	Net Present Value	\$28	1,773 Payback P	Period	8.5 Years
ROI	218.7%	PV Degradation Rate	0.50	0% Discount	Rate	5.0%
Energy Cost Escalation Rate	3.0%	Federal Income Tax Rate	0.0%	6 State Inco	ome Tax Rate	0.0%
Total Project Costs	\$408,127					
Years	26	27	28	29	30	Totals
Cash						
Project Costs	-	-	-	-	-	-\$408,127
Electric Bill Savings	\$47,791	\$48,943	\$50,122	\$51,327	\$52,559	\$1,137,500
Cash Total	\$47,791	\$48,943	\$50,122	\$51,327	\$52,559	\$729,373
Total Cash Flow	\$47,791	\$48,943	\$50,122	\$51,327	\$52,559	\$892,624
Cumulative Cash Flow	\$689,674	\$738,616	\$788,738	\$840,065	\$892,624	-



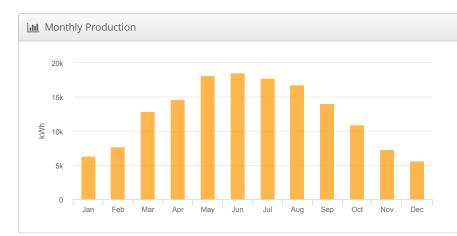
Delta MVCD - All New System - 11-30-23 Delta Mosquito Vector Control District, 1737

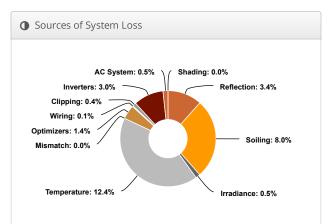
W Houston Ave, Visalia, CA 93291, USA

⊮ Report							
Project Name	Delta Mosquito Vector Control District						
Project Address	1737 W Houston Ave, Visalia, CA 93291, USA						
Prepared By	John Kalmbach jkalmbach@solteksolar.com						

Juli System Metrics								
Design	Delta MVCD - All New System - 11-30- 23							
Module DC Nameplate	103.7 kW							
Inverter AC Nameplate	100.0 kW Load Ratio: 1.04							
Annual Production	150.8 MWh							
Performance Ratio	73.4%							
kWh/kWp	1,454.0							
Weather Dataset	TMY, 10km grid (36.35,-119.35), NREL (prospector)							
Simulator Version	c909a98b52-2c934c7eed-625ffc4e1d- 0c843e6d99							







2

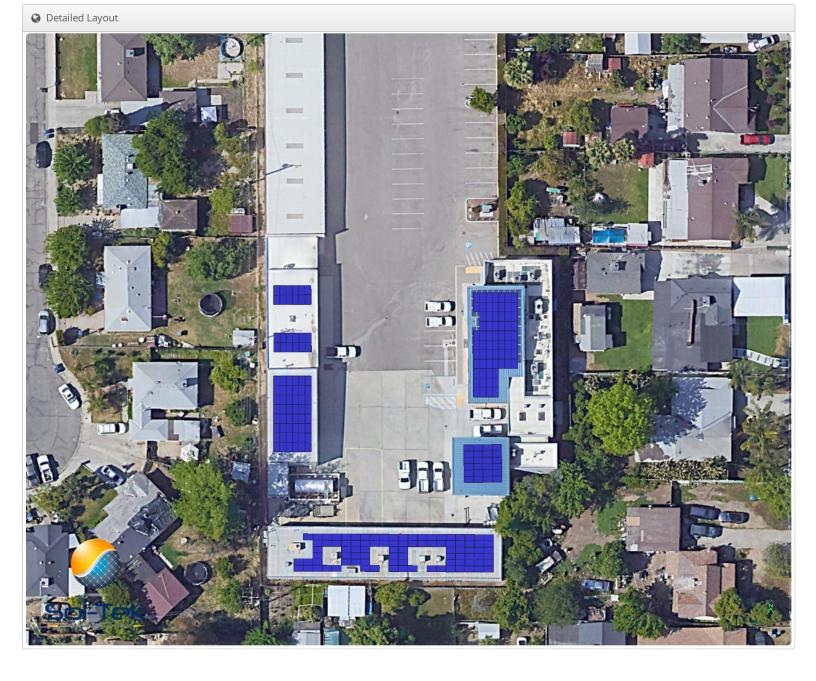
Annual Production Description % Delta Output 1,928.9 Annual Global Horizontal Irradiance POA Irradiance 1,981.2 2.7% 1,981.2 0.0% Irradiance Shaded Irradiance (kWh/m²) Irradiance after Reflection 1,913.2 -3.4% Irradiance after Soiling 1,760.1 -8.0% 0.0% Total Collector Irradiance 1,760.2 Nameplate 182,667.2 Output at Irradiance Levels -0.5% 181,826.6 Output at Cell Temperature Derate 159,201.8 -12.4% Output After Mismatch 159,200.2 0.0% Energy Optimizer Output 156,971.2 -1.4% (kWh) Optimal DC Output 156,830.0 -0.1% Constrained DC Output 156,274.0 -0.4% Inverter Output 151,585.8 -3.0% Energy to Grid 150,827.9 -0.5% **Temperature Metrics** Avg. Operating Ambient Temp 22.6 °C Avg. Operating Cell Temp 43.2 °C Simulation Metrics Operating Hours 4679 Solved Hours 4679

Annual Production Report produced by John Kalmbach

Condition Set													
Description	Con	Condition Set 1											
Weather Dataset	тмү	MY, 10km grid (36.35,-119.35), NREL (prospector)											
Solar Angle Location	Mete	eteo Lat/Lng											
Transposition Model	Pere	erez Model											
Temperature Model	Sand	andia Model											
	Rac	к Туре	е		а		b		Т	emper	ature l	Delta	
Toronovature Madal	Fixe	d Tilt			-3	3.56	-0.0	75	3	°C			
Temperature Model Parameters	Flus	h Mo	unt		-2	2.81	-0.0	455	0	°C			
	East-West			-3	3.56	-0.075		3	3°C				
	Carp	oort			-3	3.56	-0.075 3°C						
Soiling (%)	J	F	М	1	Ą	М	J	J	А	S	0	Ν	D
	8	8	8		8	8	8	8	8	8	8	8	8
Irradiation Variance	5%												
Cell Temperature Spread	4° C												
Module Binning Range	-2.5% to 2.5%												
AC System Derate	0.50	%											
Module	Module					Up By	Uploaded By			Characterization			
Characterizations	S4A410-108MH10BB (Solar4America)						He	HelioScope			Spec Sheet Characterization, PAN		
	Device						Uploaded By				Characterization		
Component Characterizations	SE5	OKUS	(Solarl	Edg	ge)		He	lioSco	pe	Sp	Spec Sheet		
	P96	0 (202	22) (So	lar	dg	e)	He	HelioScope Mfg Spec Sheet					

🖨 Components							
Component	Name	Count					
Inverters	SE50KUS (SolarEdge)	2 (100.0 kW)					
Strings	10 AWG (Copper)	13 (2,086.9 ft)					
Optimizers	P960 (2022) (SolarEdge)	253 (242.9 kW)					
Module	Solar4America, S4A410- 108MH10BB (410W)	253 (103.7 kW)					

👪 Wiring Z	ones								
Description Combiner Poles				String	g Size	Stringing	Strategy		
Wiring Zone -				9-21		Along Rack	king		
Field Seg	gments								
Description	Racking	Orientation	Tilt	Azimuth	Intrarow Spacing	Frame Size	Frames	Modules	Power
Field Segment 3	Flush Mount	Portrait (Vertical)	3°	180.1°	0.0 ft	1x1	48	48	19.7 kW
Field Segment 4	Flush Mount	Landscape (Horizontal)	5°	180.25964°	0.0 ft	1x1	91	91	37.3 kW
Field Segment 5	Flush Mount	Portrait (Vertical)	5°	269.42706°	0.0 ft	1x1	24	24	9.84 kW
Field Segment 6	Flush Mount	Portrait (Vertical)	5°	180°	0.0 ft	1x1	66	66	27.1 kW
Field Segment 2	Flush Mount	Landscape (Horizontal)	3°	89.61156°	0.0 ft	1x1	24	24	9.84 kW









Delta mosquito Paul Harlien **Proposal**

Prepared on: 11/30/2023 Prepared by: Shaun Nielsen snielsen@westechsys.com

Delta mosquito Paul Harlien

1737 w Houston ave Visalia, CA 93291 Phone: (559) 909-8688 p.harlien@deltamvcd.gov

WESTECH SYSTEMS LLC

827 Jefferson Ave Clovis, CA 93612 +1 (559) 455-1720 ss@westechsys.com

About Us

Biography

Westech Systems Inc. is well suited to provide you with the highest quality design, construction, and service using the best-trained personnel and most responsive service in the area. With the quality of service we provide and our dedication to our clients, we have grown to be one of the largest electrical contractors in the Central Valley. We value our reputation highly and hope to add your name to our list of satisfied customers.

Proposal Text

PAYMENT TERMS: \$1,000.00 DOWN 80% UPON GENERATOR DELIVERY REMAINING UPON FINAL INSPECTION

THIS QUOTE EXPIRES IN 30 DAYS.

QTY	Generac items	
	Protector 60kW Automatic Standby Generator - SCAQMD (4.5L)	
1	True Power™ Technology • Delivers best-in class power quality with less than 5% total harmonic distortion (THD) for clean, smooth operation of sensitive electronics and appliances.	
	Evolution™ Controller • A cutting-edge, intuitive control. The Evolution controller features a multilingual, two-line LCD text display with color-coded, backlit buttons. It has received upgrades, including USB flash capability, smart battery charging, voltage adjustment, and backlit membrane pad style buttons.	
	 5-year limited warranty with extended warranty options are available We are proud of our innovative product design, high quality and first-class reliability so we stand behind them with a strong 5, 7 or 10-year limited 	
	Aluminum Enclosure Aluminum enclosures provide enhanced durability, and are corrosion resistant – ideal for homes located in coastal and salt-ware environments. 	
	 Quiet-Test™ All backup generators run a weekly test to ensure the system is running properly. Thanks to Quiet-Test, your Protector Series home generator runs its self-test at a lower, quieter RPM, which can be programmed to run weekly, bi-weekly, or monthly. 	
	 Additional Features Improved stub ups and electrical connection access decrease installation costs. All connections are dual conductor rated, and the implementation of quick connects for the control wires, completely eliminates the need for crimping or lugging. Improved customer connection access, which decreases installation costs. Now coming with FREE Mobile Link (on generators made February 2021 or later), allowing you to monitor the status of your generator on a phone, tablet or computer from anywhere in the world. 	
1	Battery, Group 26R, Wet Service	\$129.68
QTY	Concrete / Gravel	
1	Concrete Bag	
QTY	Gas Pipe - Black	
1	3/4" Stage 1 Regulator LP	
QTY	Gas Pipe - Black	
1	3/4" Stage 2 Regulator LP	
QTY	Gas Pipe - PE	
150	1 1/4" Poly Gas Pipe	
QTY	Gas Pipe - PE	
2	1-1/4" Poly Riser	
QTY	Gas Pipe - PE	
2	1-1/4" Constab coupling	
QTY	Gas Materials	

1	3/4" Gas Shutoff Valve
QTY	Gas Materials
1	1-1/4" Gas Shutoff Valve
QTY	Gas Materials
2	3/4" Black 90
QTY	Gas Materials
4	1-1/4" Black 90
QTY	Gas Materials
2	3/4" Black Tee
QTY	Gas Materials
2	3/4" Black 45
QTY	Gas Materials
4	1-1/4" Black 45
QTY	Gas Materials
2	3/4" Black coupling
QTY	Gas Materials
QTY 3	Gas Materials 1-1/4" Black coupling
3	1-1/4" Black coupling
3 QTY	1-1/4" Black coupling Gas Materials
3 QTY 1	1-1/4" Black coupling Gas Materials 3/4" Black Cap
3 QTY 1 QTY	1-1/4" Black coupling Gas Materials 3/4" Black Cap Gas Materials
3 QTY 1 QTY 2	1-1/4" Black coupling Gas Materials 3/4" Black Cap Gas Materials 1-1/4" to 3/4" Black Reducing Coupling
3 QTY 1 QTY 2 QTY	1-1/4" Black coupling Gas Materials 3/4" Black Cap Gas Materials 1-1/4" to 3/4" Black Reducing Coupling Gas Materials
3 QTY 1 QTY 2 QTY 2	1-1/4" Black coupling Gas Materials 3/4" Black Cap Gas Materials 1-1/4" to 3/4" Black Reducing Coupling Gas Materials 1-1/4" to 3/4" Black Reducing Bushing
3 QTY 1 QTY 2 QTY 2 QTY 2 QTY	1-1/4" Black coupling Gas Materials 3/4" Black Cap Gas Materials 1-1/4" to 3/4" Black Reducing Coupling Gas Materials 1-1/4" to 3/4" Black Reducing Bushing Gas Materials Gas Materials
3 QTY 1 QTY 2 QTY 2 QTY 2 QTY 2	1-1/4" Black couplingGas Materials3/4" Black CapGas Materials1-1/4" to 3/4" Black Reducing CouplingGas Materials1-1/4" to 3/4" Black Reducing BushingGas Materials3/4" x close black nipple
3 QTY 1 QTY 2 QTY 2 QTY 2 QTY 2 QTY	1-1/4" Black couplingGas Materials3/4" Black CapGas Materials1-1/4" to 3/4" Black Reducing CouplingGas Materials1-1/4" to 3/4" Black Reducing BushingGas Materials3/4" x close black nippleGas Materials
3 QTY 1 QTY 2 QTY 2 QTY 2 QTY 2 QTY 2	1-1/4" Black couplingGas Materials3/4" Black CapGas Materials1-1/4" to 3/4" Black Reducing CouplingGas Materials1-1/4" to 3/4" Black Reducing BushingGas Materials3/4" x close black nippleGas Materials3/4" x 1-1/2" black nipple

2	3/4" x 3" black nipple
QTY	Gas Materials
2	3/4" x 4" black nipple
QTY	Gas Materials
2	3/4" x 6" black nipple
QTY	Gas Materials
2	3/4" x 8" black nipple
QTY	Gas Materials
2	3/4" x 10" black nipple
QTY	Gas Materials
2	3/4" x 12" black nipple
QTY	Gas Materials
4	1-1.4" x Close black nipple
QTY	Gas Materials
4	1-1/4" x 2" black nipple
QTY	Gas Materials
QTY 2	Gas Materials 1-1/4" x 3" black nipple
2	1-1/4" x 3" black nipple
2 QTY	1-1/4" x 3" black nipple Gas Materials
2 QTY 2	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple
2 QTY 2 QTY	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials
2 QTY 2 QTY 2	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials 1-1/4" x 5" black nipple
2 QTY 2 QTY 2 QTY 2 QTY	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials 1-1/4" x 5" black nipple Gas Materials Gas Materials
2 QTY 2 QTY 2 QTY 2 2	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials 1-1/4" x 5" black nipple Gas Materials 1-1/4" x 6" black nipple
2 QTY 2 QTY 2 QTY 2 QTY 2 QTY	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials 1-1/4" x 5" black nipple Gas Materials 1-1/4" x 6" black nipple Gas Materials 1-1/4" x 6" black nipple
2 QTY 2 QTY 2 QTY 2 QTY 2 QTY 2	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials 1-1/4" x 5" black nipple Gas Materials 1-1/4" x 6" black nipple Gas Materials 1-1/4" x 8" black nipple
2 QTY 2 QTY 2 QTY 2 QTY 2 QTY 2 QTY	1-1/4" x 3" black nippleGas Materials1-1/4" x 4" black nippleGas Materials1-1/4" x 5" black nippleGas Materials1-1/4" x 6" black nippleGas Materials1-1/4" x 8" black nippleGas Materials1-1/4" x 8" black nippleGas Materials1-1/4" x 8" black nippleGas Materials
2 QTY 2 QTY 2 QTY 2 QTY 2 QTY 2 QTY 2	1-1/4" x 3" black nipple Gas Materials 1-1/4" x 4" black nipple Gas Materials 1-1/4" x 5" black nipple Gas Materials 1-1/4" x 6" black nipple Gas Materials 1-1/4" x 6" black nipple Gas Materials 1-1/4" x 6" black nipple Gas Materials 1-1/4" x 8" black nipple Gas Materials 1-1/4" x 10" black nipple

20	2" EMT Conduit
QTY	Conduit - EMT
8	2" RT Connector
QTY	Conduit - EMT
6	2" RT Coupling
QTY	Conduit - EMT
4	2" EMT 90 & 45
QTY	Conduit - EMT
1	2" LB W/cover and gasket
QTY	Conduit - EMT
8	2" Chase Nipple
QTY	Conduit - EMT
8	2" lock nut
QTY	Conduit - EMT
4	3" Chase Nipple
QTY	Conduit - EMT
4	3" Lock Nut
QTY	Conduit - RMC
4	2" GRC Coupling
QTY	Conduit - PVC
20	2 1/2" PVC Conduit
QTY	Conduit - PVC
6	2" PVC Coupling
QTY	Conduit - PVC
2	2" PVC TA
QTY	Conduit - PVC
2	2" PVC FA
QTY	Conduit - PVC
3	2" PVC 90
QTY	Conduit - PVC

2	2" PVC 45	
QTY	Wire	
200	12 awg wire	
QTY	Wire	
60	6 awg wire	
QTY	Wire	
90	4 awg wire	
QTY	Wire	
90	1 awg wire	
QTY	Wire	
200	3/0 wire	
QTY	Electrical	
120	Master Electrician	\$22,800.00
QTY	Electrical	
120	2nd Electrician	\$22,800.00
QTY	City/County Fees	
1	Permit Fee & Drawings	\$2,500.00
	Permit Fee & Engineered Drawings	φ2,000.00
QTY	Panel Boards	
1	MISC Panel Board	\$2,150.00
QTY	Transfer Switches	
1	MISC Transfer Switch	\$2,500.00
QTY	LP Tank	
1	500lb Propane Tank	\$6,500.00
	500lb Propane Tank	
QTY	Shop Materials	
1	General Materials Adder	
QTY	Shop Materials	
4	Super 33 Black tape	

Sub-Total:	\$94,167.60
Discount:	\$0.00
No Charge:	\$0.00
Sales Tax:	\$3,846.64
Total:	\$98,014.24
Down Payment:	\$0.00
Balance Due:	\$98,014.24

Customer Checklist

Administration Preparation

- Dealer Site Survey
- Dealer Building Permit
- Dealer Electrical Permit
- Dealer Plumbing Permit

Installation Preparation

Dealer Call Electric Company

Installation

- Dealer Install Base
- Dealer Mount Transfer Switch
- Dealer Install Fuel Line
- Homeowner Landscaping

Post Install / Activation / Followup

- Dealer Activation
- Dealer Demo a Simulated Outage
- Dealer Fuel Pressure Check
- Dealer Final Inspection

Generac is the #1 standby generator on the market today. WESTECH SYSTEMS LLC is a factory-authorized and certified dealer, trained in the proper application, installation, and service of all Generac automatic standby generators, assuring you the highest quality service and support for your generator.

Thank you for the opportunity to offer a Generac automatic standby generator to protect your home and family during a power outage. We will contact you to answer any additional questions and finalize the details of the installation of your automatic standby generator. Please feel free to contact us at +1 (559) 455-1720 at any time.

All quotes are valid for 30 days.

Sincerely,

Shaun Nielsen

I accept this proposal and wish to proceed with the purchase and installation of my Generac automatic standby generator. Depending on the payment method, purchase is subject to additional terms & conditions, including credit approval.

Customer Name/Signature

Date

Dealer Name/Signature

Date

You, the buyer, may cancel this transaction at any time prior to midnight of the third business day after the date of signing this proposal. See the attached notice of cancellation form for an explanation of this right.

Additional Notes

Inclusions: RG06045GNAC Generator, RTSN100G3 and RTSN200G3 transfer switches, generator pad, generator sub panel, new 500G propane tank, gas line and connect, 150 of trenching, saw cut, remove and patch back concrete, crane, conduit and wire, permit and fees, start up and training

Exclusions: Landscape repairs, flower bed bush removal, anything not listed in the inclusions.

Notice of Cancellation

Date of Purchase: _____

You may CANCEL this transaction, without any Penalty or Obligation, within THREE BUSINESS DAYS from the above date.

If you cancel, any property traded in, any payments made by you under the contract or sale, and any negotiable instrument executed by you will be returned within TEN BUSINESS DAYS following receipt by the seller of your cancellation notice, and any security interest arising out of the transaction will be cancelled.

If you cancel, you must make available to the seller at your residence, in substantially as good condition as when you received, any goods delivered to you under this contract or sale, or you may, if you wish, comply with the instructions of the seller regarding the return shipment of the goods at the seller's expense and risk.

If you do make the goods available to the seller and the seller does not pick them up within 20 days of the date of your Notice of Cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the seller, or if you agree to return the goods to the seller and fail to do so, then you remain liable for performance of all obligations under the contract.

To cancel this transaction, mail or deliver a signed and dated copy of this Cancellation Notice or any other written notice, or send a telegram, to WESTECH SYSTEMS LLC, at 827 JEFFERSON AVE , CLOVIS, CA, 93612 NOT LATER THAN MIDNIGHT OF

I HEREBY CANCEL THIS TRANSACTION.

(Date)

(Signature)



PROTECTOR[®] SERIES Standby Generators Liquid-Cooled Gaseous Engine

1 of 9

INCLUDES:

- Two-Line LCD Multilingual Digital Evolution™ Controller (English/Spanish/French/Portuguese) With External Viewing Window for Easy Indication of Generator Status and Breaker Position
- Isochronous Electronic Governor
- Sound Attenuated Enclosure .

Protector®

Series

- **Closed Coolant Recovery System**
- Smart Battery Charger .
- UV/Ozone Resistant Hoses
- ±1% Voltage Regulation .
- Field Convertible Fuel Type With No Mechanical . Adjustment Required.
- 5 Year Limited Warranty .
- UL 2200 Listed .
- Listed and labeled by the Southwest Research Institute allowing installation as close as 18 in (457 mm) to a structure*

*Must be located away from doors, windows, and fresh air intakes and in accordance with local codes. https://assets.swri.org/library/DirectoryOfListedProducts/ ConstructionIndustry/973_DoC_204_13204-01-01_Rev9.pdf

FEATURES

- **INNOVATIVE DESIGN & PROTOTYPE TESTING** are key components of GENERAC'S success in "IMPROVING POWER BY DESIGN." But it doesn't stop there. Total commitment to component testing, reliability testing, environmental testing, destruction and life testing, plus testing to applicable CSA, NEMA, EGSA, and other standards, allows you to choose GENERAC POWER SYSTEMS with the confidence that these systems will provide superior performance.
- **TEST CRITERIA:** \bigcirc
 - ✓ PROTOTYPE TESTED
 - ✓ NEMA MG1-22 EVALUATION ✓ SYSTEM TORSIONAL TESTED ✓ MOTOR STARTING ABILITY
- MOBILE LINK[®] CONNECTIVITY: Free with select Protector Series \bigcirc standby generator sets, Mobile Link Wi-Fi allows users to monitor the generator set status from anywhere in the world using a smartphone, tablet, or PC. Easily access information such as the current operating status and maintenance alerts. Users can connect an account to an authorized service dealer for fast, friendly, and proactive service. With Mobile Link, users are taken care of before the next power outage.

Standby Power Rating

Model RG048 (Aluminum - Bisque) - 48 kW 60 Hz Model RG060 (Aluminum - Bisque) - 60 kW 60 Hz Model RG080 (Aluminum - Bisque) - 80 kW 60Hz



USA ENGINEERED & BUILT*	QUI ET TEST.	
 *Assembled in the USA using domestic and foreign parts		

Meets EPA Emission Regulations CA / MA Emission Compliant

- Ο SOLID-STATE. FREQUENCY **COMPENSATED** VOLTAGE **REGULATION.** This state-of-the-art power maximizing regulation system is standard on all Generac models. It provides optimized FAST RESPONSE to changing load conditions and MAXIMUM MOTOR STARTING CAPABILITY by electronically torque-matching the surge loads to the engine. Digital voltage regulation at $\pm 1\%$.
- SINGLE SOURCE SERVICE RESPONSE from Generac's extensive dealer Ο network provides parts and service know-how for the entire unit, from the engine to the smallest electronic component.
- GENERAC TRANSFER SWITCHES. Long life and reliability are \mathbf{O} synonymous with GENERAC POWER SYSTEMS. One reason for this confidence is the GENERAC product line is offered with its own transfer systems and controls for total system compatibility.



48 / 60 / 80 kW

application & engineering data

GENERATOR SPECIFICATIONS

	48 kW	60 / 80 kW
Туре	Synchronous	Synchronous
Rotor Insulation Class	F	Н
Stator Insulation Class	Н	Н
Telephone Interference Factor (TIF)	<50	<50
Alternator Output Leads 1-Phase	4 wire	4 wire
Alternator Output Leads 3-Phase	6 wire	6 wire
Bearings	Sealed Ball	Sealed Ball
Coupling	Flexible Disc	Flexible Disc
Excitation System	Direct	Brushless

VOLTAGE REGULATION

Туре	Electronic
Sensing	Single Phase
Regulation	± 1%

GOVERNOR SPECIFICATIONS

Туре	Electronic
Frequency Regulation	Isochronous
Steady State Regulation	± 0.25%

ELECTRICAL SYSTEM

Battery Charge Alternator	12 Volt 35 Amp
Static Battery Charger	2.5 Amp
Recommended Battery (battery not included)	Group 27F (48kW), 725CCA
System Voltage	12 Volts

GENERATOR FEATURES

ENCLOSURE FEATURES

Aluminum weather protective	Ensures protection against mother nature. Electrostatically applied textured epoxy paint for added durability.
	Quiet, critical grade muffler is mounted inside the unit to prevent injuries.
Small, compact, attractive	Makes for an easy, eye appealing installation.
SAE	Sound attenuated enclosure ensures quiet operation.

FNCIN	E SPEC		
ENGIN	E OPEL	JEILAI	IUN9

	48 kW	60 / 80 kW
Make	Generac	Generac
Model	Inline 4 cylinder	Inline 4 cylinder
Cylinders	4	4
Displacement (Liters)	4.5	4.5
Bore (in/mm)	4.5 / 114.3	4.5/114.3
Stroke (in/mm)	4.25 / 107.95	4.25 / 107.95
Compression Ratio	9.9:1	8.85:1
Intake Air System	Naturally Aspirated	Turbocharged and aftercooled
Lifter Type	Hydraulic	Hydraulic

ENGINE LUBRICATION SYSTEM

Oil Pump Type	Gear
Oil Filter Type	Full Flow Spin-On Cartridge
Crankcase Capacity (qt / I)	12/11

ENGINE COOLING SYSTEM

Туре	Ethylene Glycol 50 / 50 Mix
Water Pump	Belt-Driven
Fan Speed (rpm)	2,100
Fan Diameter 48 kW (in / cm)	20 (50.8)
Fan Diameter 60 kW and 80 kW (in / cm)	22 (55.9)
Fan Mode	Pusher

FUEL SYSTEM

Fuel Type	Natural Gas, Propane Vapor
Fuel Shut Off Solenoid	Standard
LP Fuel Pressure	7 - 14 in Water Column
NG Fuel Pressure	3.5 - 14 in Water Column

2 of 9

(All ratings in accordance with BS5514, ISO3046, ISO8528, SAE J1349 and DIN6271)

48 / 60 / 80 kW

operating data

GENERAC

GENERATOR OUTPUT VOLTAGE/kW - 60 Hz

		kW LPG	Amp LPG	kW Nat. Gas	Amp Nat. Gas	CB Size (Both)
	120/240 V, 1Ø, 1.0 pf	48	200	48	200	200
RG048	120/208 V, 3Ø, 0.8 pf	48	167	48	167	175
NGU40	120/240 V, 3Ø, 0.8 pf	48	144	48	144	150
	277/480 V, 3Ø, 0.8 pf	48	72	48	72	80
	120/240 V, 1Ø, 1.0 pf	60	250	60	250	300
RG060	120/208 V, 3Ø, 0.8 pf	60	208	60	208	200
nduou	120/240 V, 3Ø, 0.8 pf	60	180	60	180	200
	277/480 V, 3Ø, 0.8 pf	60	90	60	90	100
	120/240 V, 1Ø, 1.0 pf	75	312	80	333	400
RG080	120/208 V, 3Ø, 0.8 pf	75	260	80	278	300
R6080	120/240 V, 3Ø, 0.8 pf	75	226	80	241	300
	277/480 V, 3Ø, 0.8 pf	75	113	80	120	150

SURGE CAPACITY IN AMPS

ENGINE FUEL CONSUMPTION

		Voltage Di	p @ < .4 pf
		15%	30%
	120 / 240 V, 1Ø	100	300
RG048	120 / 208 V, 3Ø	118	242
NG040	120 / 240 V, 3Ø	144	260
	277 / 480 V, 3Ø	64	123
	120 / 240 V, 1Ø	150	413
RG060	120 / 208 V, 3Ø	135	313
	120 / 240 V, 3Ø	117	289
	277 / 480 V, 3Ø	54	122
	120 / 240 V, 1Ø	283	600
RG080	120 / 208 V, 3Ø	236	500
	120 / 240 V, 3Ø	204	432
	277 / 480 V, 3Ø	102	192

		Natura	al Gas	Propane		
		(ft³ / hr)	(m³ / hr)	(gal / hr)	(ft³ / hr)	(l / hr)
	Exercise cycle	101	2.86	0.67	24.5	2.54
D0040	25% of rated load	201	5.7	2.88	104.7	10.9
RG048	50% of rated load	336	9.5	4.16	151.3	15.7
	75% of rated load	447	12.7	5.28	192	20
	100% of rated load	604	17.1	6.61	240.4	25
	Exercise cycle	103	2.9	0.9	33.2	3.5
	25% of rated load	257	7.3	2.1	78	8.1
RG060	50% of rated load	432	12.2	4.4	161.2	16.8
	75% of rated load	618	17.5	6.8	247.2	25.7
	100% of rated load	808	22.9	8.4	305.6	31.8
	Exercise cycle	103	2.9	0.9	33.2	3.5
	25% of rated load	292	8.3	2.6	93.6	9.7
RG080	50% of rated load	534	15.1	5.7	208.8	21.7
	75% of rated load	799	22.6	8.3	303.2	31.5
	100% of rated load	1,063	30.1	10.8	393.2	40.9

Note: Fuel pipe must be sized for full load.

For Btu content, multiply ft 3 / hr x 2,520 (LP) or ft 3 / hr x 1,000 (NG).

For megajoule content, multiply m³ / hr x 93.15 (LP) or m³ / hr x 37.26 (NG).

Refer to "Emissions Data Sheets" for maximum fuel flow for EPA and SCAQMD permitting purposes.

STANDBY RATING: Standby ratings apply to installations served by a reliable utility source. The standby rating is applicable to varying loads for the duration of a power outage. There is no overload capability for this rating. Ratings are in accordance with ISO-3046-1. Design and specifications are subject to change without notice.

GENERAC

48 / 60 / 80 kW

ENGINE COOLING

	48 kW	60 / 80 kW
Air Flow (inlet air including alternator and combustion air in cfm / cmm)	2,829 / 80.1	3,197 / 90.5
System Coolant Capacity (gal / liters)	2.9 / 11	4.5 / 17
Heat Rejection to Coolant (BTU per hr / MJ per hr)	201,600	204,570
Maximum Operation Air Temperature on Radiator (°F / °C)	150 / 66	150 / 66
Maximum Ambient Temperature (°F / °C)	140 / 60	140 / 60
COMBUSTION REQUIREMENTS		
Flow at Rated Power (scfm / cmm)	92.7 / 2.6	170.4 / 4.8
SOUND EMISSIONS		
Sound Output in dB(A) at 23 ft (7 m) With Generator*	68	68
*In exercise mode		
EXHAUST		
Exhaust Flow at Rated Output (scfm / cmm)	104 / 2.9	181 / 5.1
Exhaust Temperature at Muffler Outlet (°F / °C)	945 / 507	1,213 / 656
ENGINE PARAMETERS		
Rated Synchronous rpm		

POWER ADJUSTMENT FOR AMBIENT CONDITIONS

Temperature Deration	
Altitude Deration (48 kW)	
Altitude Deration (60 kW and 80 kW)	

CONTROLLER FEATURES

	Simple user interface for ease of operation.
Mode Switch: Auto	Automatic Start on Utility failure. 7 day exerciser.
	Stops unit. Power is removed. Control and charger still operate.
Manual	Start with starter control, unit stays on. If utility fails, transfer to load takes place.
Engine Start Sequence	Cyclic cranking: 16 sec on, 7 rest (90 sec maximum duration)
Engine Warm-up	
Engine Cool-Down	1 min
Starter Lock-Out.	Starter cannot re-engage until 5 sec after engine has stopped.
Smart Battery Charger	Standard
Automatic Voltage Regulation With Over and Under Voltage Protection	Standard
Automatic Low Oil Pressure Shutdown	Standard
Overspeed Shutdown	Standard, 72 Hz
High Temperature Shutdown	Standard
Overcrank Protection	Standard
Safety Fused	Standard
Failure to Transfer Protection	Standard
	Standard
50 Event Run Log	Standard
Future Set Capable Exerciser	Standard
	Standard
Internal Fault Protection	Standard
Common External Fault Capability	Standard
Governor Failure Protection	Standard

4 of 9

GENERAC

available accessories

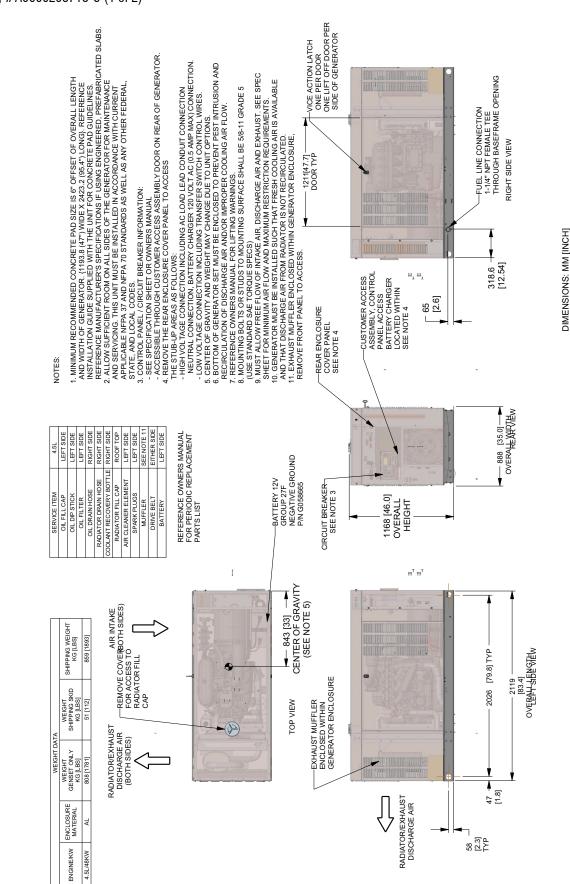
48 / 60 / 80 kW

Model #	Product	Description
1-00/1600	Mobile Link [®] 4G LTE Cellular Accessory	Generac's Mobile Link allows you to check the status of your generator from anywhere that you have access to an Internet connection from a PC or with any smart device. You will even be notified when a change in the generator's status occurs via e-mail or text message. Note: Harness Adapter Kit required. Available in the U.S. only.
G006478-0	Kit, Adapter Mobile Link L/C (Required for QT and RG Series)	The Harness Adapter Kit is required to make liquid-cooled units compatible with Mobile $Link^{\texttt{®}}.$
G007992-0	Cold Weather Kit	If the temperature regularly falls below 32 °F (0 °C), install a cold weather kit to maintain optimal battery temperature. Kit consists of battery warmer with thermostat built into the wrap.
G007990-0	Extreme Cold Weather Kit	Recommended where the temperature regularly falls below 32 $^\circ F$ (0 $^\circ C$) for extended periods of time. For liquid cooled units only.
G005651-0	Base Plug Kit	Add base plugs to the base of the generator to keep out debris.
G005703-0 - Bisque	Paint Kit	If the generator enclosure is scratched or damaged, it is important to touch-up the paint to protect from future corrosion. The paint kit includes the necessary paint to properly maintain or touch-up a generator enclosure.
(-100/991-0	Scheduled Maintenance Kit	The Liquid-Cooled Scheduled Maintenance Kits offer all the hardware necessary to perform complete maintenance on Generac liquid-cooled generators.
G006664-0	Local Wireless Monitor	Completely wireless and battery powered, Generac's wireless remote monitor provides you with instant status information without ever leaving the house.
1-1111hhhh-11	Wireless Remote Extension Harness	Recommended for use with the Wireless Remote on units up to 60 kW, required for use on units 70 kW or greater.
G007993-0	E-Stop	E-stop allows for immediate fuel shutoff and generator shutdown in the event of an emergen- cy.
(-10)/005-0	Wi-Fi LP Fuel Level Monitor	The Wi-Fi enabled LP fuel level monitor provides constant monitoring of the connected LP fuel tank. Monitoring the LP tank's fuel level is an important step in making sure your generator is ready to run during an unexpected power failure. Status alerts are available through a free application to notify when your LP tank is in need of a refill.
G007000-0 (50 amp) G007006-0(100 amp)	Smart Management Module	Smart Management Modules (SMM) are used to optimize the performance of a standby generator. They manage large electrical loads upon startup and shed them to aid in recovery when overloaded. In many cases, using SMM's can reduce the overall size and cost of the system.
	Ultrasonic Cleaner Solution	An ultra-concentrated anti-corrosive cleaning solution engineered to reach the smallest cavities to clean the toughest contaminants. This water based formula is non-toxic, biodegradable, safe for both metal and plastic surfaces, and is superior in rinsability.
40000019001	All Surface Protectant	All surface protectant for vinyl, rubber, plastics creates a barrier that seals & protects sur- faces from water, UV rays while renewing the look of the surface.

48 kW

Drawing #A0000293718-C (1 of 2)

installation layout

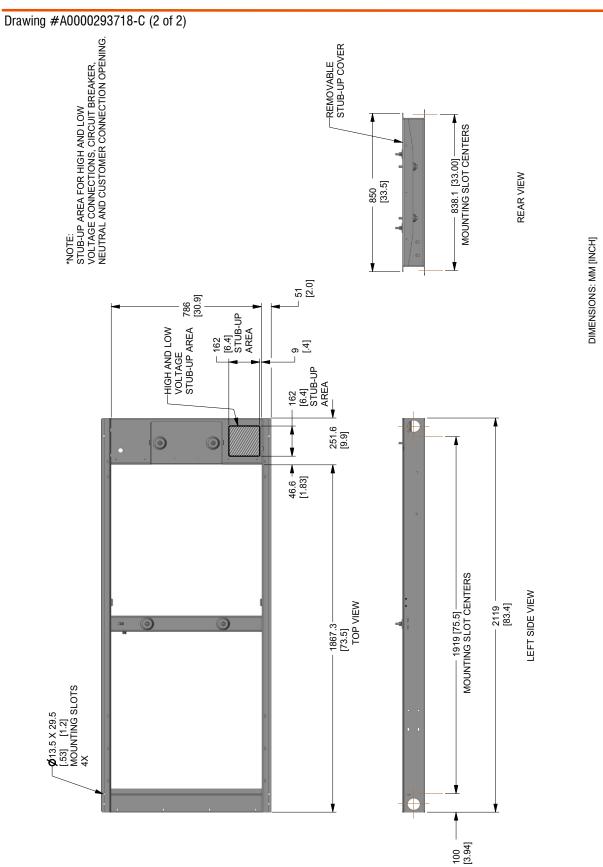


48 kW

GENERAC

installation layout

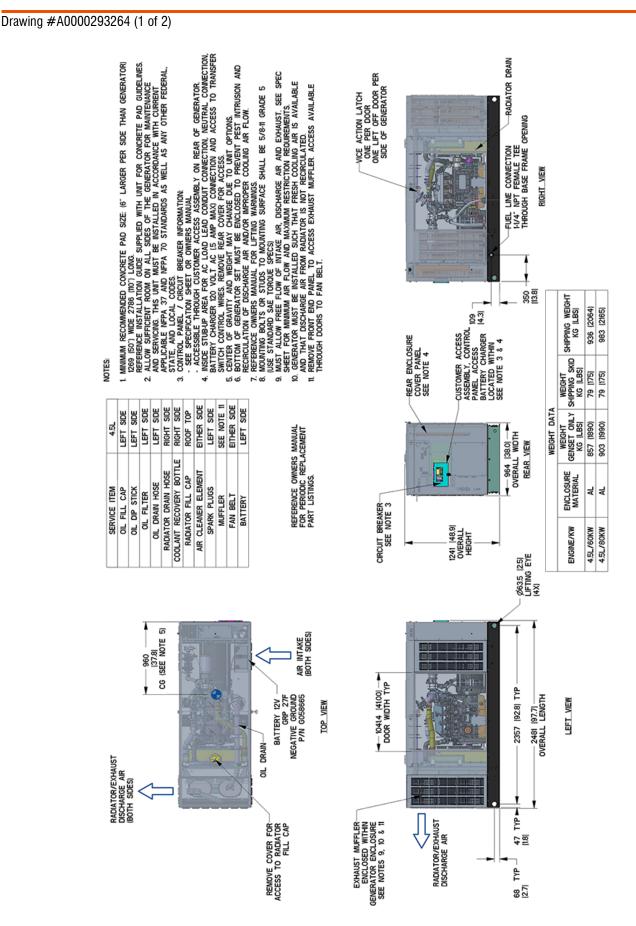




8 of 9

60 / 80 kW

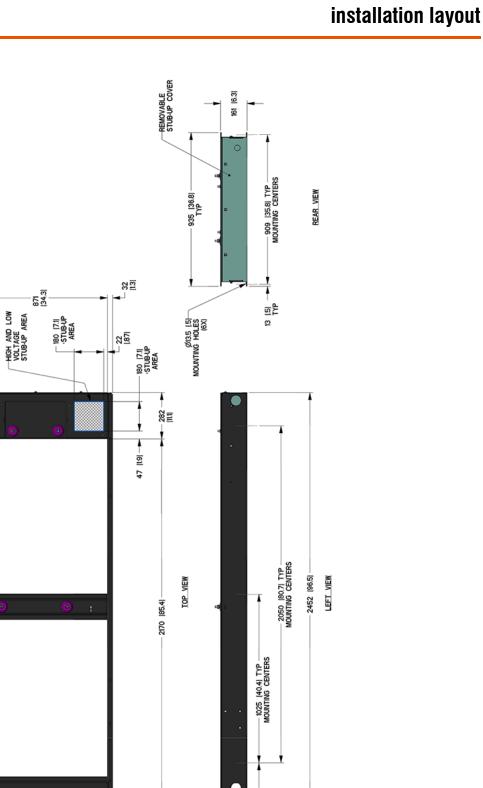
installation layout



60 / 80 kW

Drawing #A0000293264 (2 of 2)

NOTE: STUB-UP AREA FOR HIGH AND LOW VOLTAGE CONNECTIONS, CIRCUT BREAKER, NEUTRAL AND CUSTOMER CONNECTION OPENING.



Protector[®] Series

GENERAC

GENERAC

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(7.9) TYP -CENTERS

200 MOUNTING



GENERAC® ACCESSORIES

1 of 1

Model 005819-0



DESCRIPTION

26R Battery

Every standby generator requires a battery to start the system. In efforts to achieve the easiest generator installation, Generac offers the recommended 26R, wet cell battery applicable for all air-cooled standby generators.

SPECIFICATIONS

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Dimensions (L x W x H)	
Battery	
Shipping Dimensions	
Weight	
Cold Cranking Amps	
Warranty	1 year from shipment
Brand	Exide



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9. Holiday Gift

10. January Meeting

11. Closed Session

12. Board of Trustees Member Comments

13. Future Agenda Items

14. Adjournment